



August 2026 incl. HY 2026

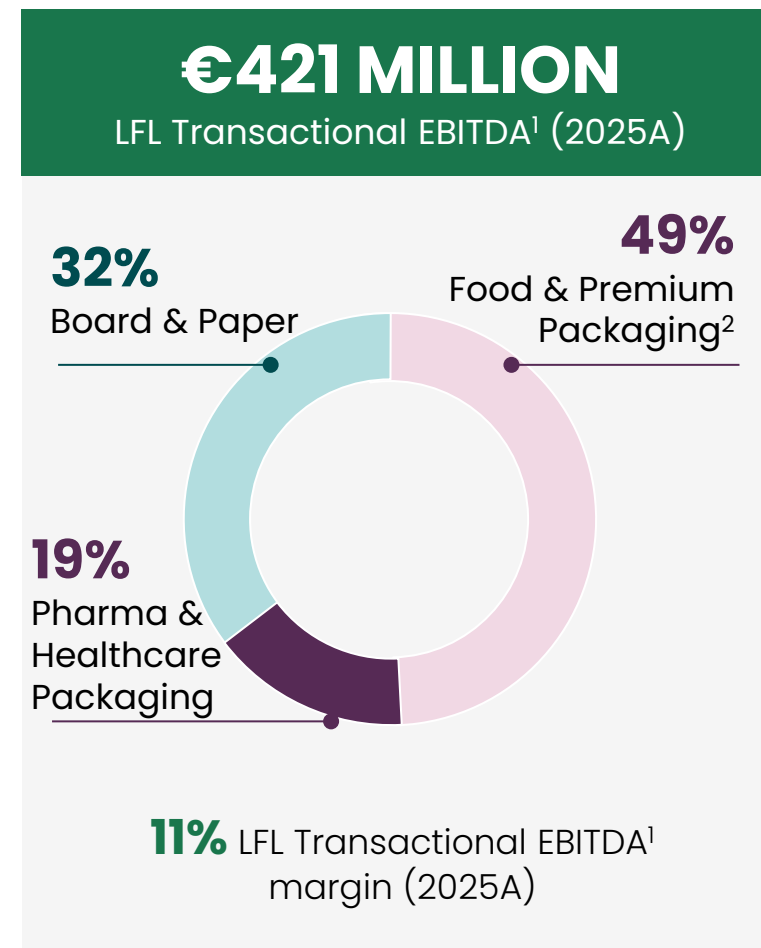
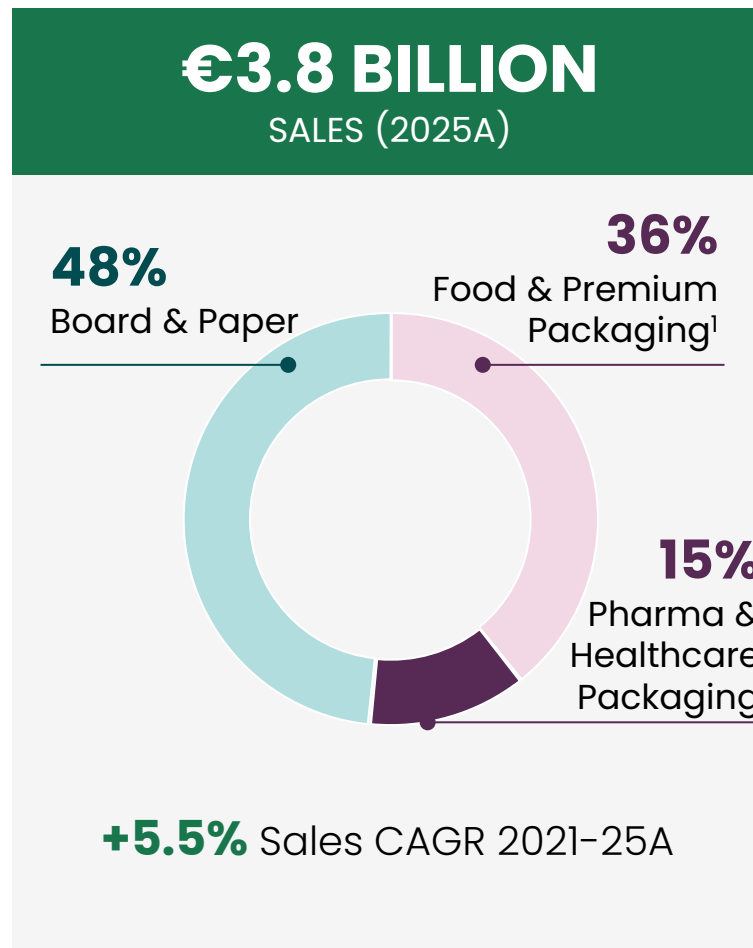
# MM Group – Investor Presentation





# 1 MM Group Overview

# MM Group is a large-scale, diversified global packaging platform managed in 3 divisions



Source: Company information

Note: Financials as of 2025A like-for-like excl. TANN; <sup>1</sup> Like-For-Like Transactional EBITDA including normalization adjustments; <sup>2</sup> Food includes Home Care, Personal Care, Beauty, Luxury, E-commerce, and Electronics

# Well-invested and efficient global footprint



**60**  
Production facilities

**16**  
Sales offices  
in 15 countries

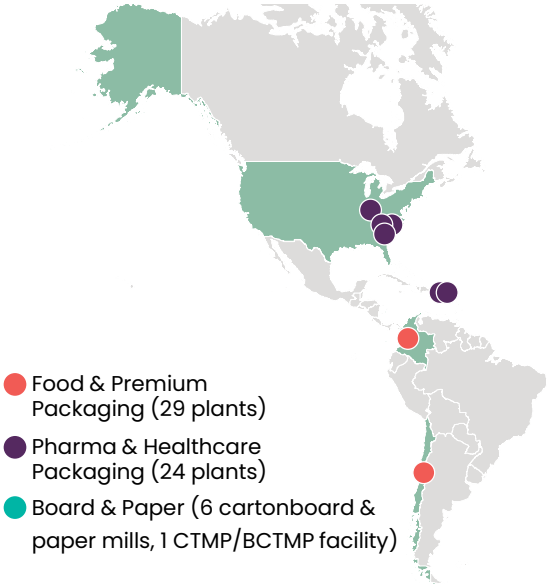
**130+**  
Countries with sales  
presence

**~3,500**  
Customers globally

**€900m+**  
Invested since  
2021-25A

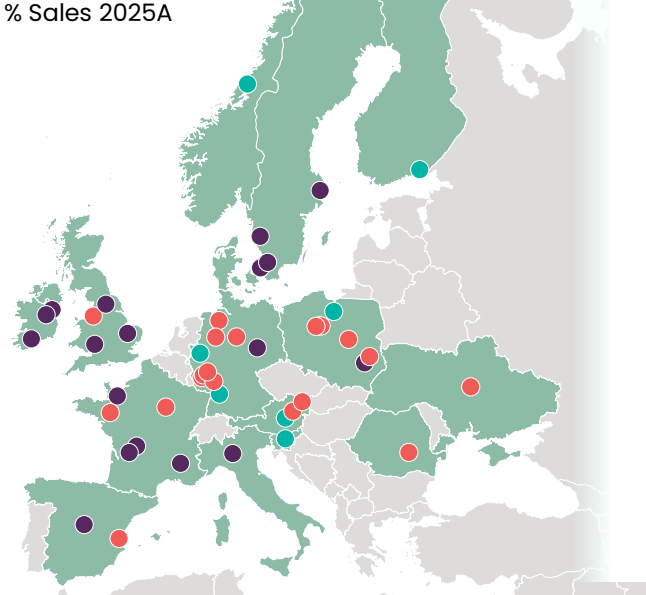
11%

Americas



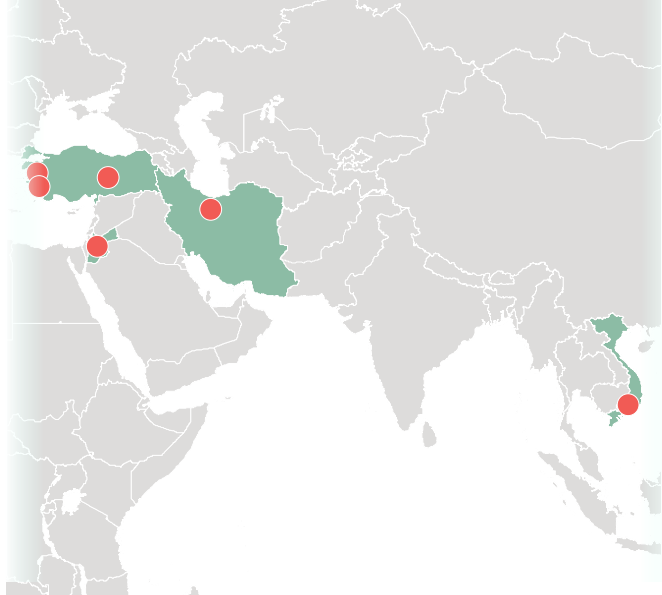
78%

Europe



11%

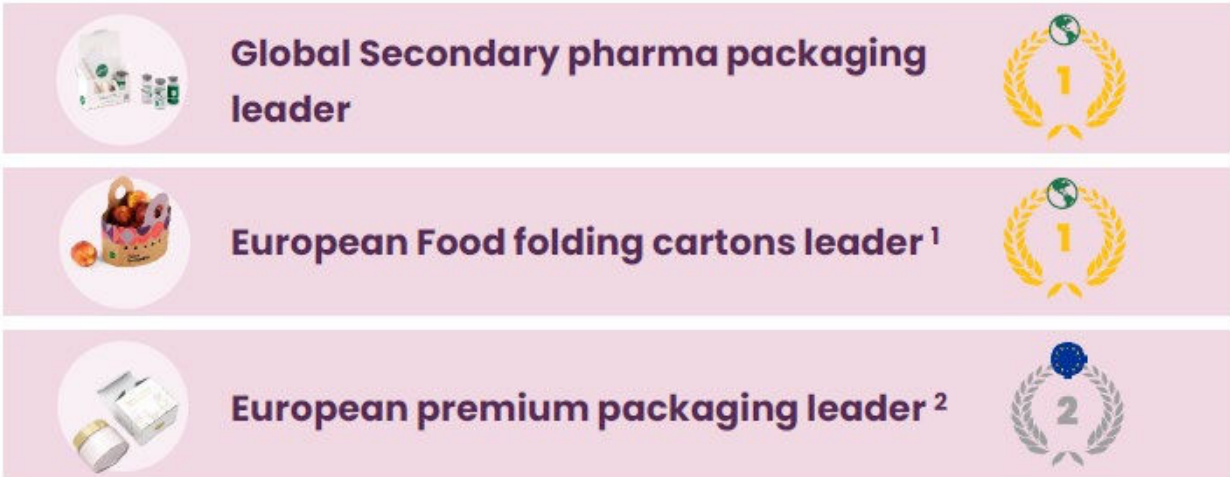
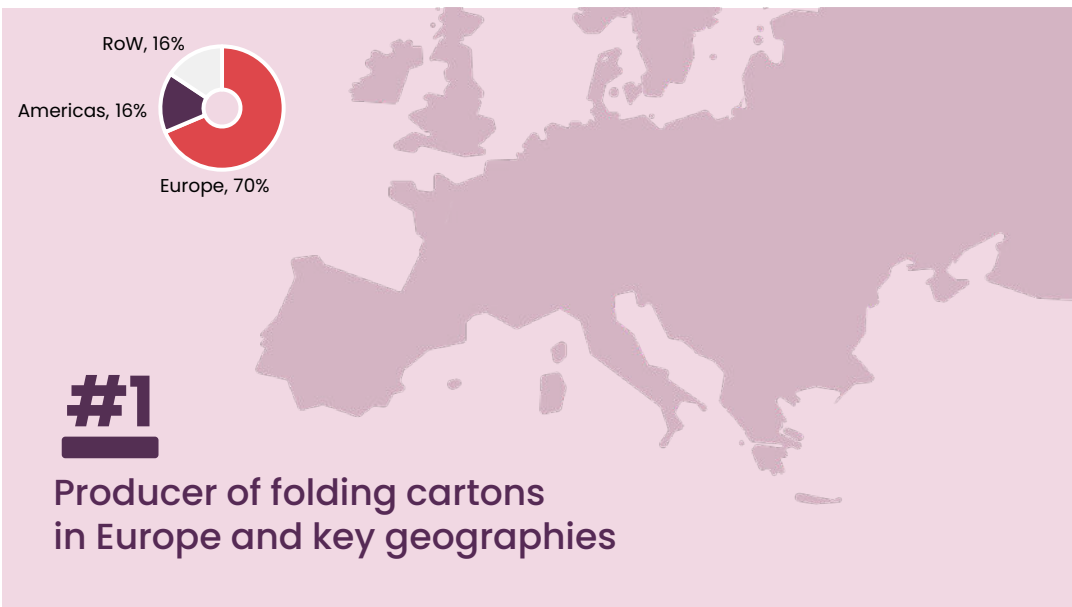
Middle East & Asia



**Vertically integrated, modern and state-of-the-art global footprint which is strategically located in close proximity to customers enables MM’s advantageous cost position and supply security**

Source: Company information

# European packaging leader with strong global presence



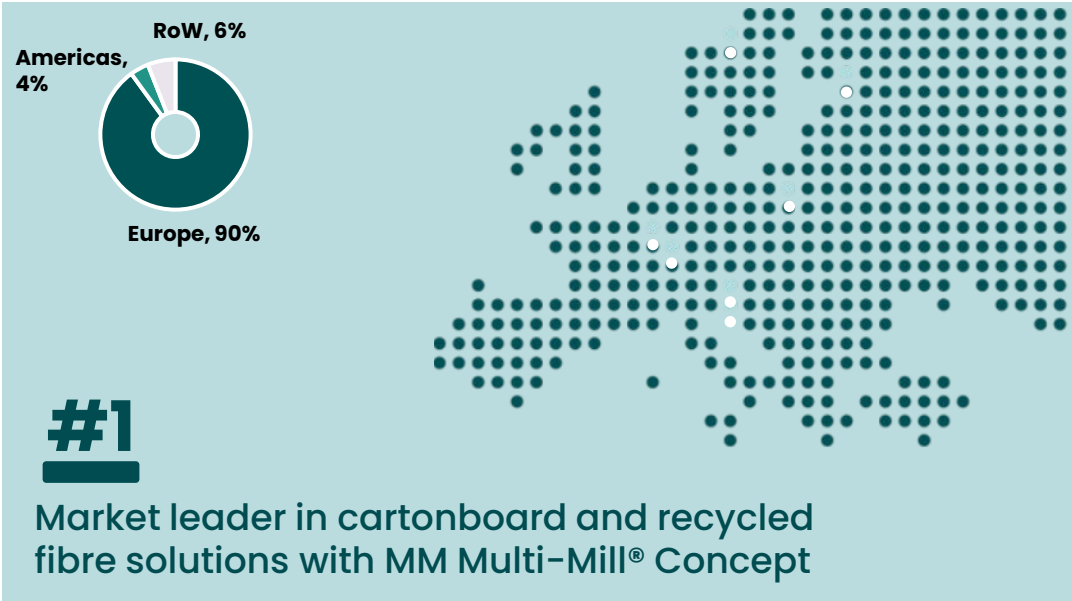
Source: Company information  
Note: Statistics from 2025A; <sup>1</sup> Excl. beverages; <sup>2</sup> Beauty & Personal Care, Household, Cigarette

# European Cartonboard leader delivering sustainable, high quality and reliable solutions globally



6 Cartonboard & Paper Mills  
10 Cartonboard & Paper machines

1 Mechanical pulp facility



3.1 m

Tonnes cartonboard, paper & pulp produced



>2.1 m

Tonnes of recycled and virgin fibre processed



Global WLC producer <sup>1</sup>



Global Virgin SKP producer <sup>2</sup>

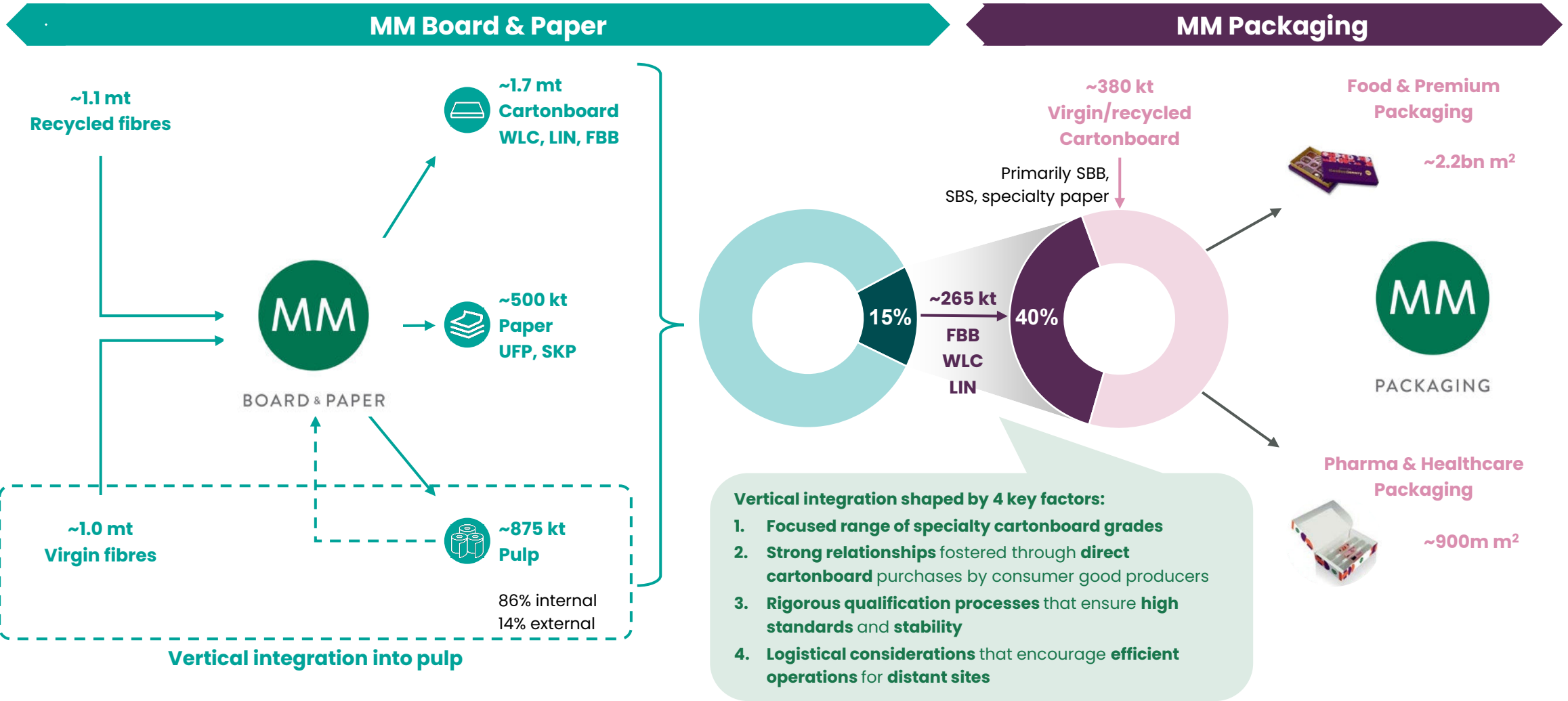


European FBB producer <sup>3</sup>



Source: Company information  
Note: Statistics from 2025A; <sup>1</sup> Outside of China, WLC= White Lined Chipboard; <sup>2</sup> SKP=Saturated Kraft Paper; <sup>3</sup> With ~20% market capacity share, FBB= Folding Boxboard

# Deep vertical integration across the value chain

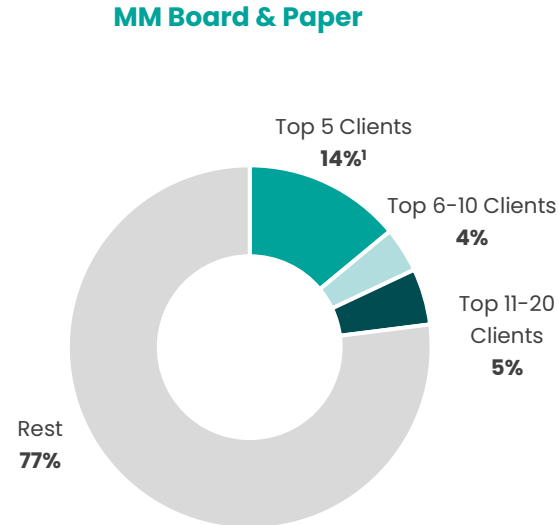
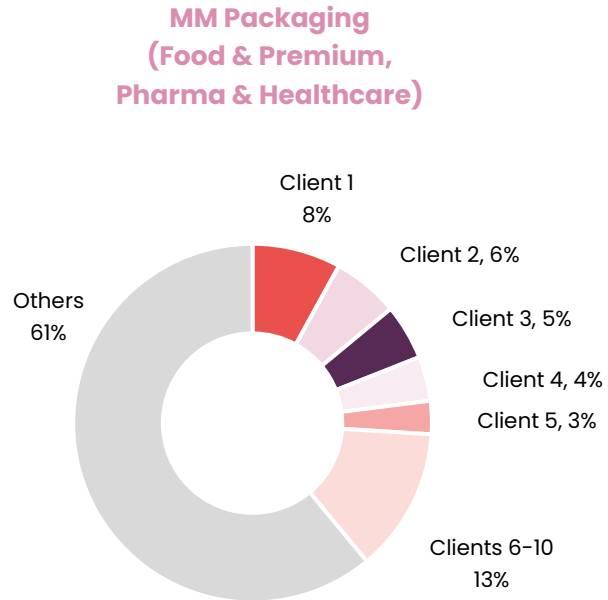
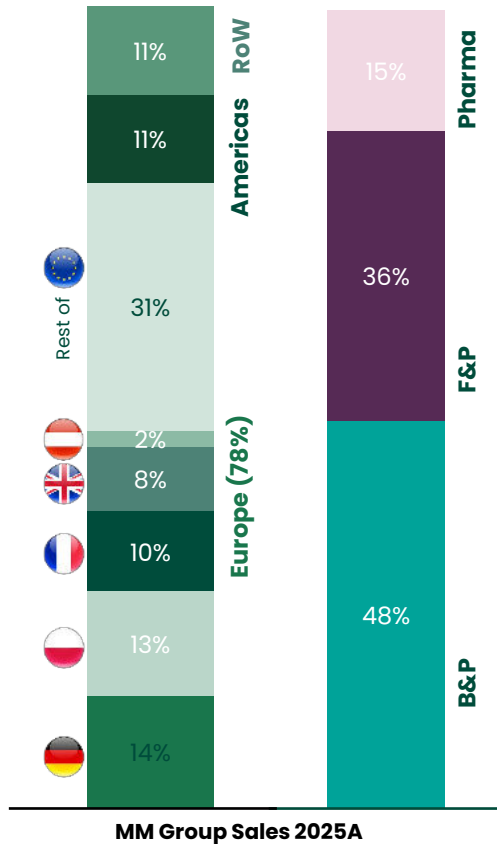


Source: Company information

# Supplier-of-choice serving a globally diverse and sticky blue-chip customer base

MM

Revenue 2025A by client



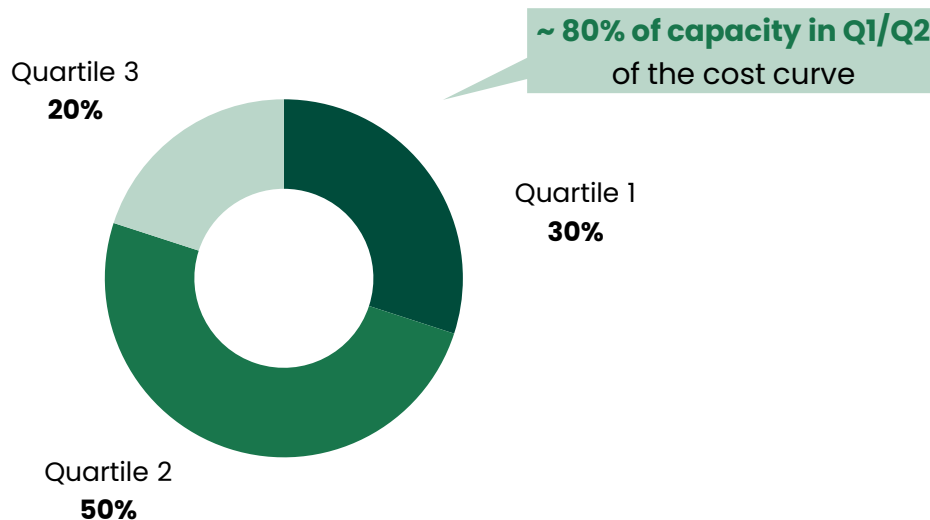
- ✓ Global scale and reach
- ✓ High supply security via multi-mill concept
- ✓ High entry barriers due to qualifications
- ✓ Co-development & innovation
- ✓ Consistent high quality
- ✓ Sustainable & recyclable solutions

**Diverse financial profile and entrenched relationships with blue-chips giants ... but no major dependencies due to MM's differentiated capabilities & offering**

# Advantageous cost position in Europe due to a well-invested, right-sized asset base



% of capacity on cost curve

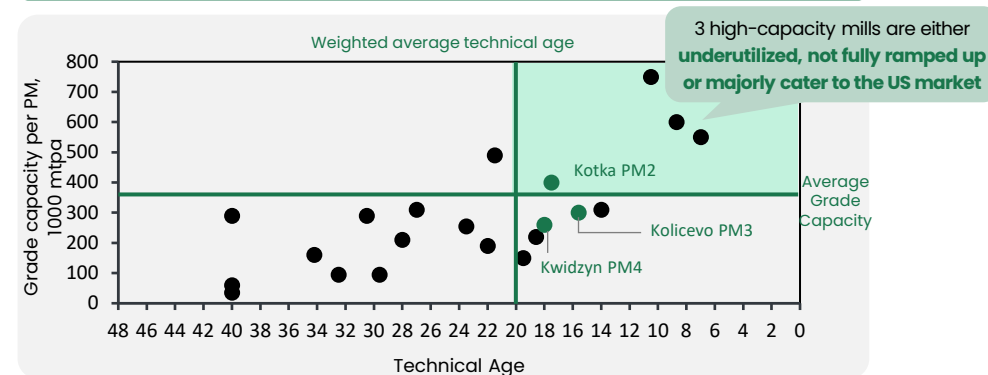


**Proactive Strategic Right-sizing of Asset base**

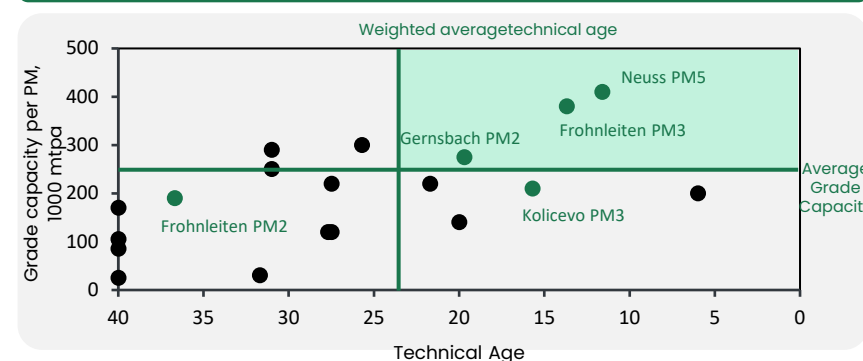
Footprint optimization by closing 3 non-competitive machines and selling 2 sub-scale mills

**Advantageous cost position due to integration, rationalization and investments to improve facilities**

**FBB: Age vs. Capacity / Asset Benchmark Europe**



**WLC: Age vs. Capacity / Asset Benchmark Europe**



# Deep Dive MM Board & Paper on capacity utilisation, sales structure, operational excellence



- Strong positions on cost curves with well invested mills.
- Capacity utilisation has improved step by step since 2023, reaching 87 % in HY1/26
- MM Board & Paper has more than 90 % of its global sales of folding cartonboard in Europe.
- Thanks to FFF and other initiatives MM has regained leading operational excellence after machine rebuilds at legacy mills in 2023 respectively attained it at Kwidzyn and Kotkamills.



# R&D pioneer through disciplined innovation and with circularity in the Group's DNA



- ✓ Pre-requisites to win business & become supplier-of-choice
- ✓ Key market growth drivers given plastic-to-fibre substitution
- ✓ EBITDA uplift from decarbonization and energy cost reduction

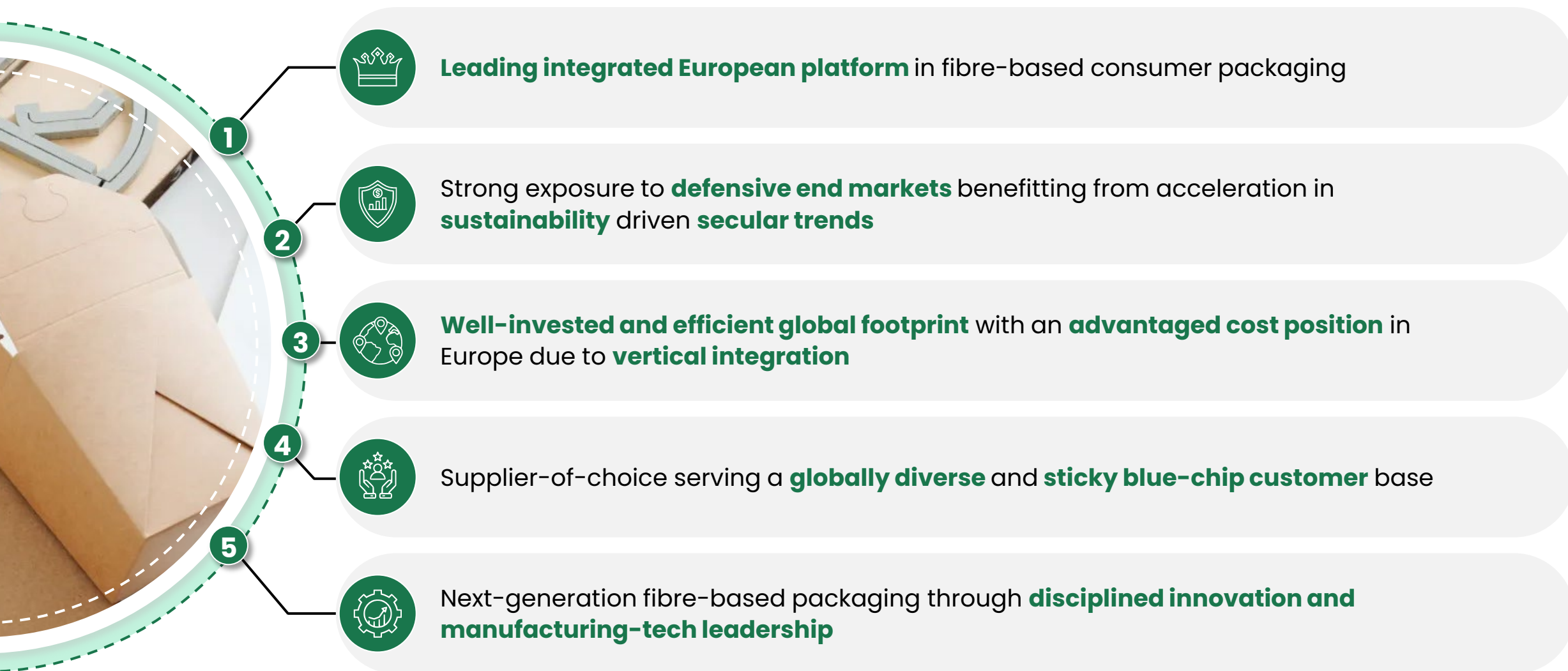


MM

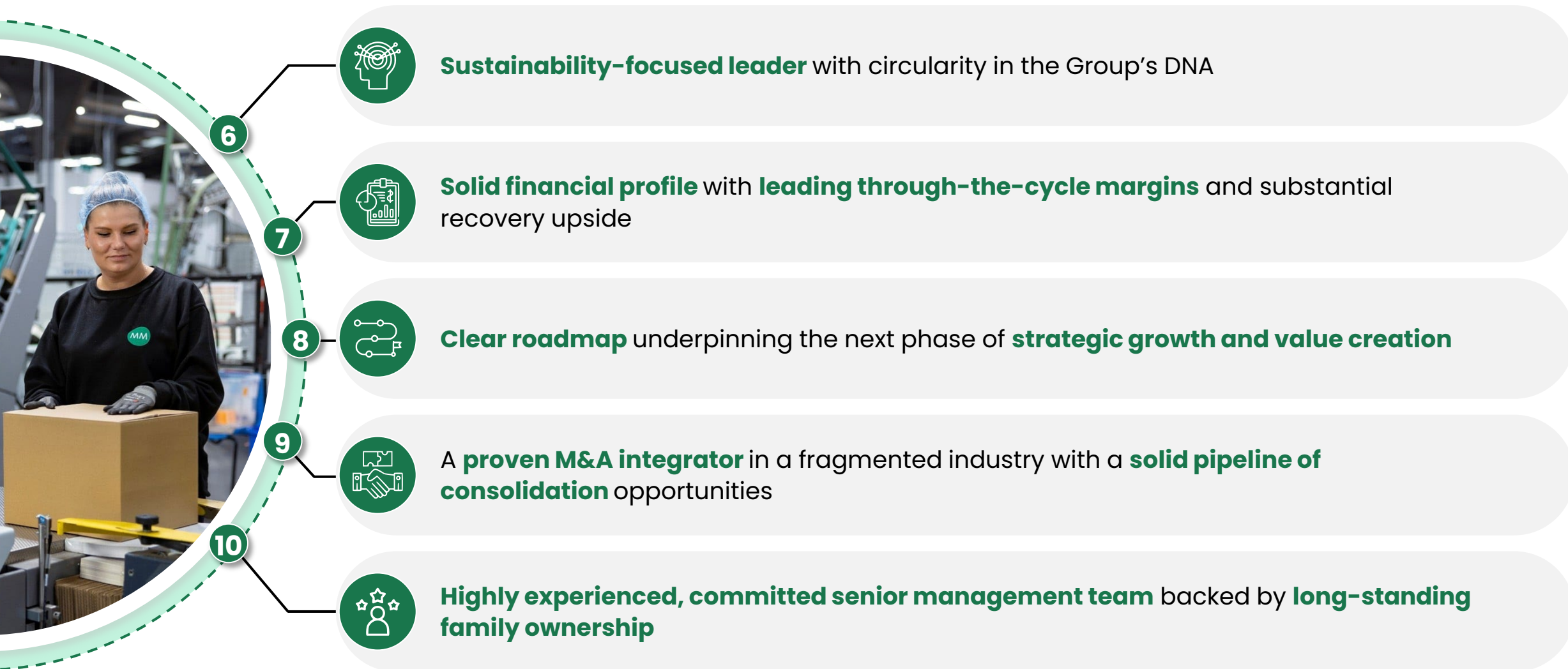
# 2

## Key Investment Highlights

# MM presents a highly compelling investment story (1/2)



# MM presents a highly compelling investment story (2/2)



# 3 Strategic Positioning



# 3.1

## Food & Premium Packaging



# Leading European Food & Premium packaging platform ...

MM

## Leading position in attractive markets



Europe, in Food  
(excl. Beverages)



Europe, Beauty & Personal  
Care, Household & Cigarettes

## Well invested asset base bolstering global presence



**29**

Production  
sites<sup>1</sup>



**14**

Countries with  
operational footprint



**~5.7k**

FTEs

## Key figures (2025A)



**€1,450m**

Revenues



**€205mm**

Adj. EBITDA



**14%**

Adj. EBITDA margin



**~2.2bn m<sup>2</sup>**

Production  
volume

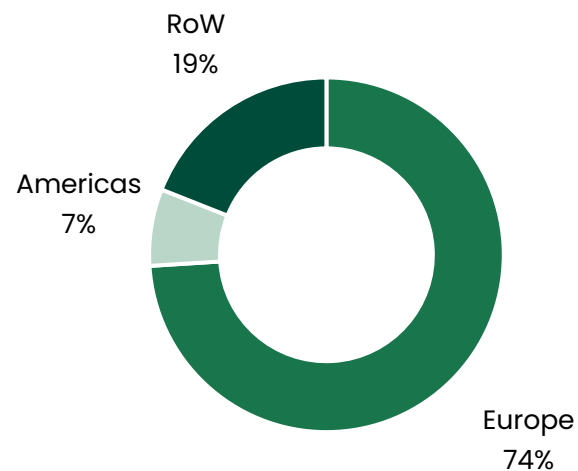
# ... with a highly diversified and resilient financial profile



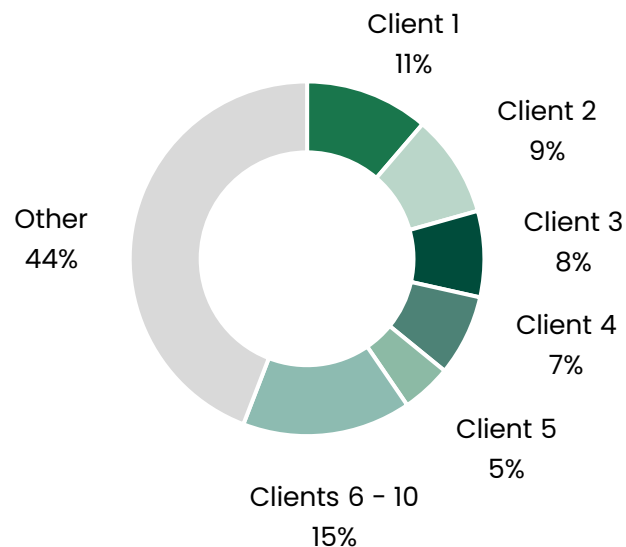
€1,450m

Revenues 2025A

## STRONG REGIONAL DIVERSIFICATION



## LOW CUSTOMER CONCENTRATION



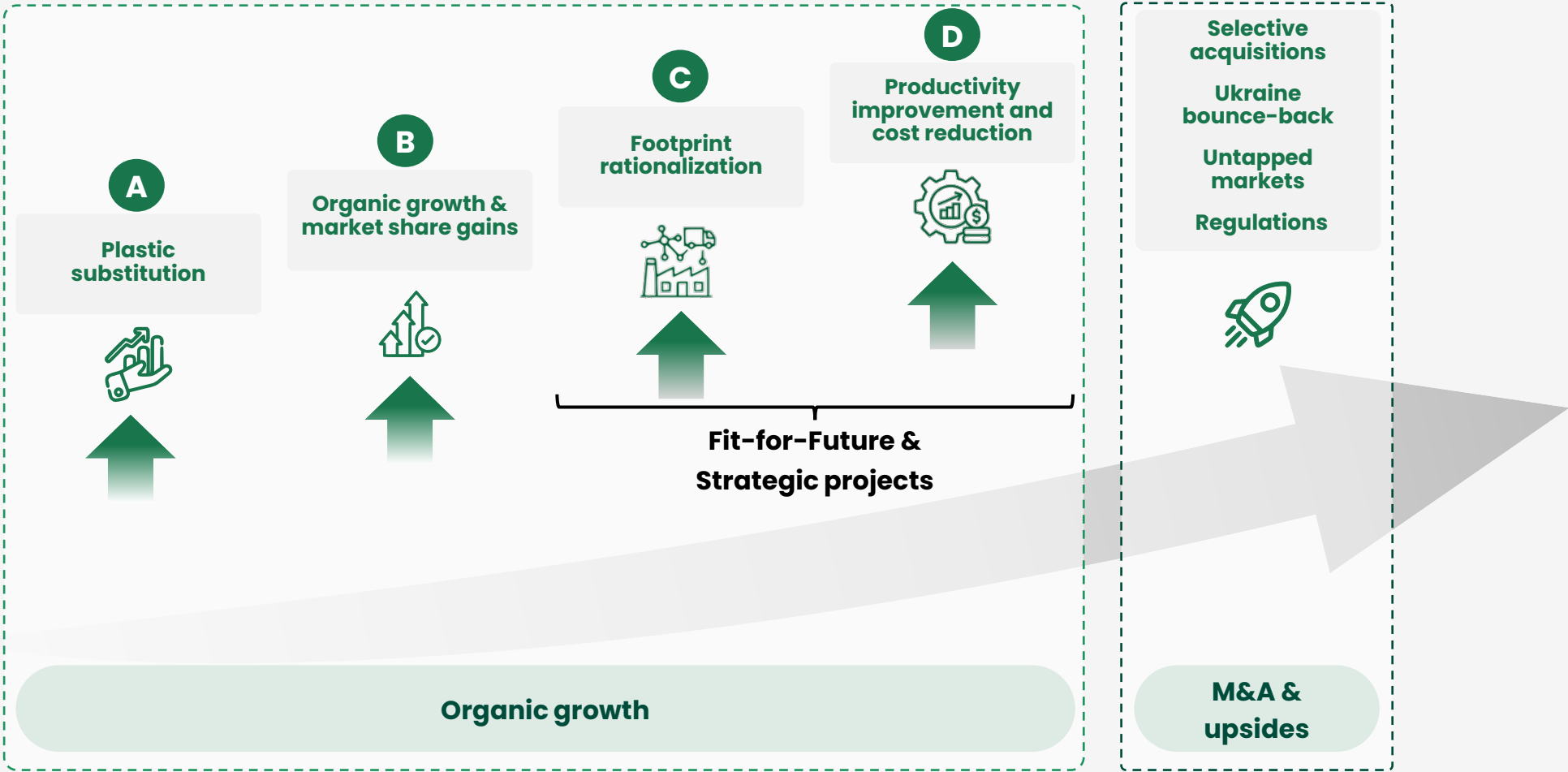
## DIVERSE MIX OF END MARKETS



Source: Company information

Note: Revenue split by geography, end market and customers as of 2025A; Pie charts refer to Revenue split

# Food & Premium Strategy

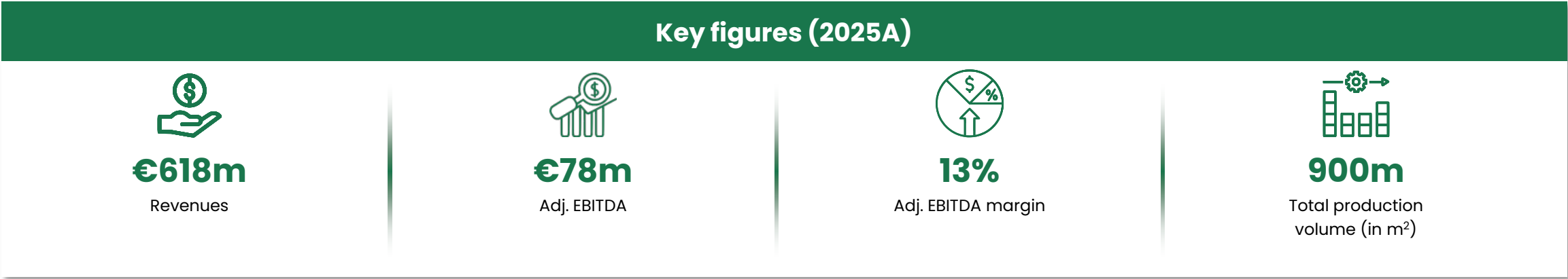
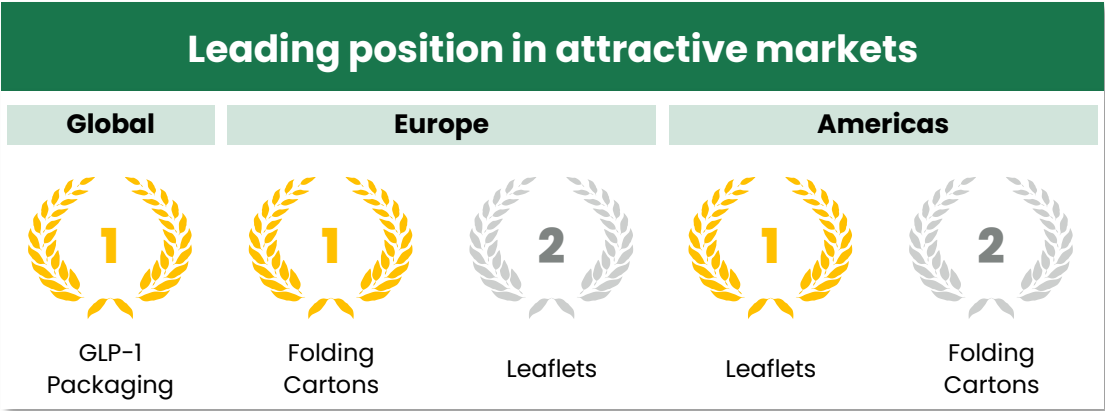




MM

## 3.2 Pharma & Healthcare Packaging

# MM is the clear market leader in pharma packaging ...



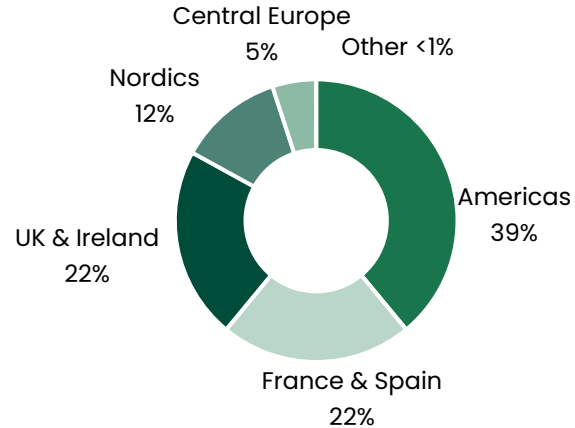
Source: Company information  
Note: Revenue split by geography, end market and customers as of 2025A; Pie charts refer to Revenue split; <sup>1</sup> Lublin site shared with Food & Premium segment

# ... with a highly diversified and resilient financial profile

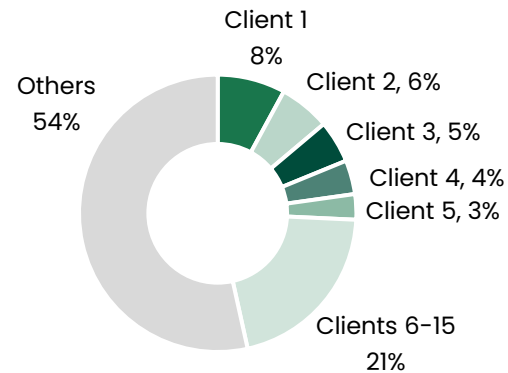


**€618m**  
**Revenues 2025A**

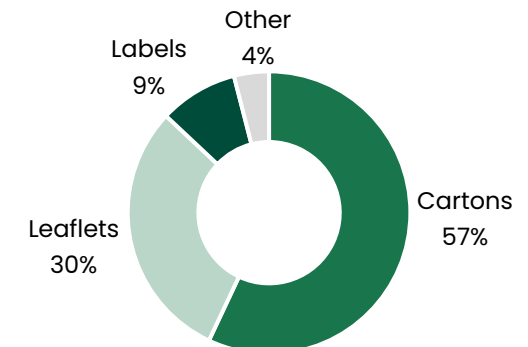
## STRONG REGIONAL DIVERSIFICATION



## LOW CUSTOMER CONCENTRATION



## COMPREHENSIVE PRODUCT OFFERING

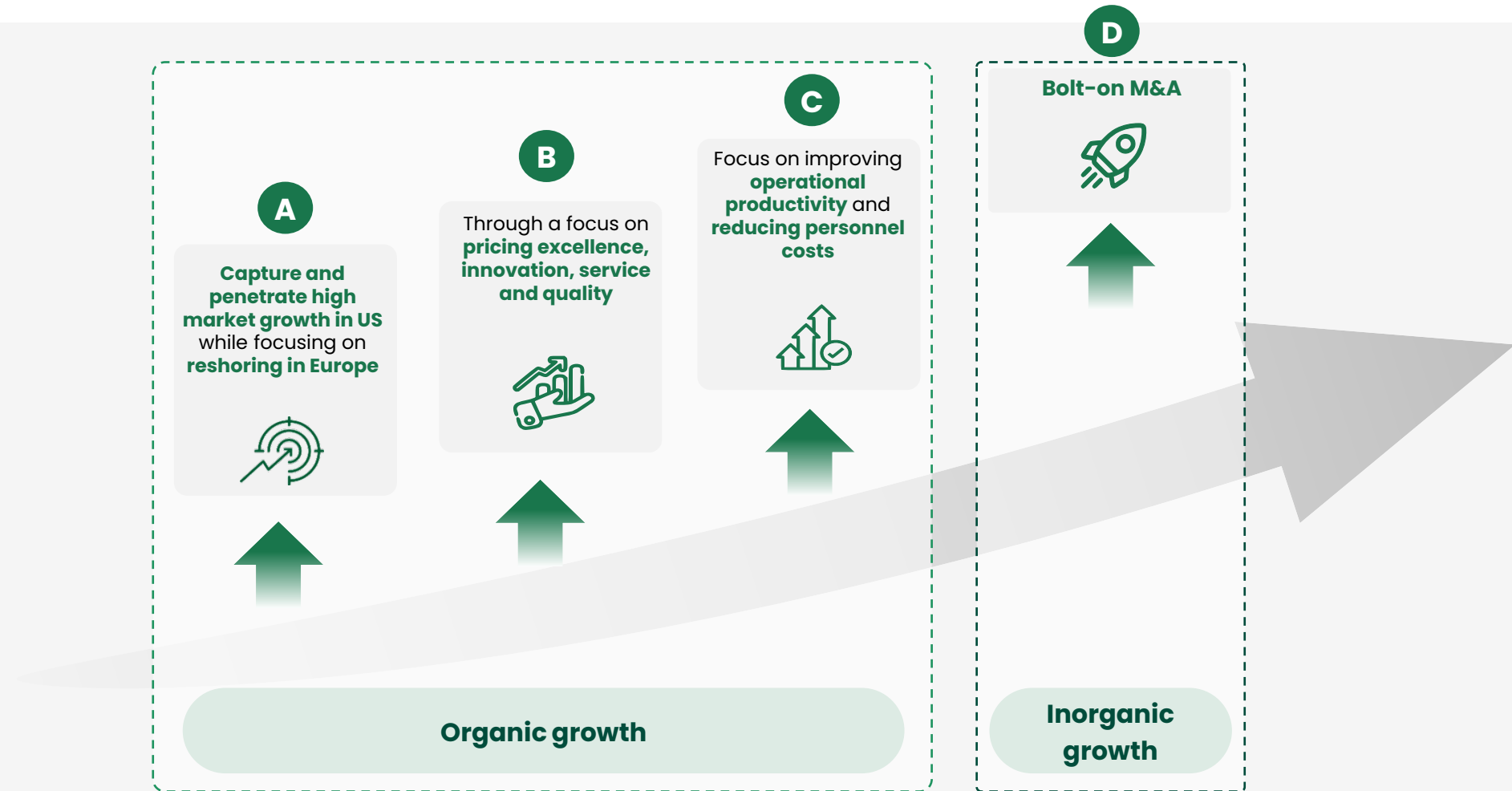


Source: Company information

Note: Revenue split by geography, end market and customers as of 2025A; Pie charts refer to Revenue split

# Pharma and Healthcare Strategy

MM



## 3.3

# Board & Paper



# Leading European Board & Paper platform ...



## Leading position in attractive markets

### Europe



WLC (incl. Coated White Top Testliner) producer



FBB producer<sup>1</sup>

### Europe + NA



SKP producer

## Well invested asset base bolstering global presence



7

Production sites



16

Sales offices



~4k

FTEs

## Key figures (2025A)



€1,930m

Revenues



€115mm

Adj. EBITDA



11%

TTC<sup>2</sup> EBITDA margin  
(6% 2025A Adj.  
EBITDA margin)



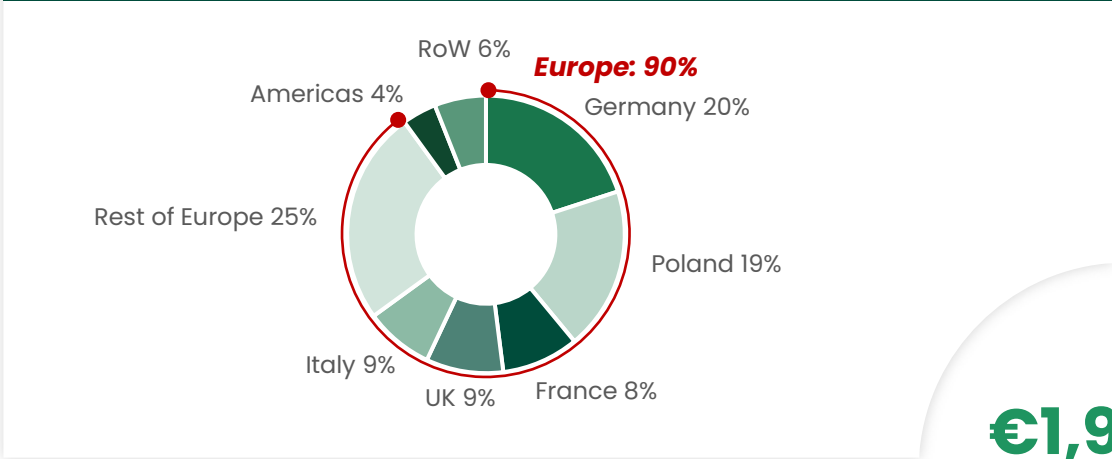
~3.1m

Tonnes of  
cartonboard, paper  
and pulp produced

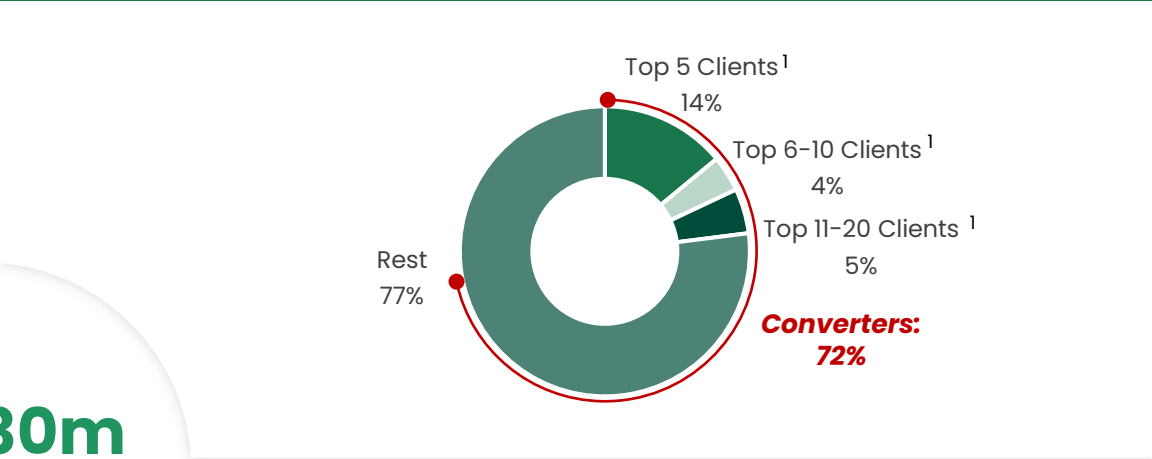
# ... with a highly diversified and resilient financial profile



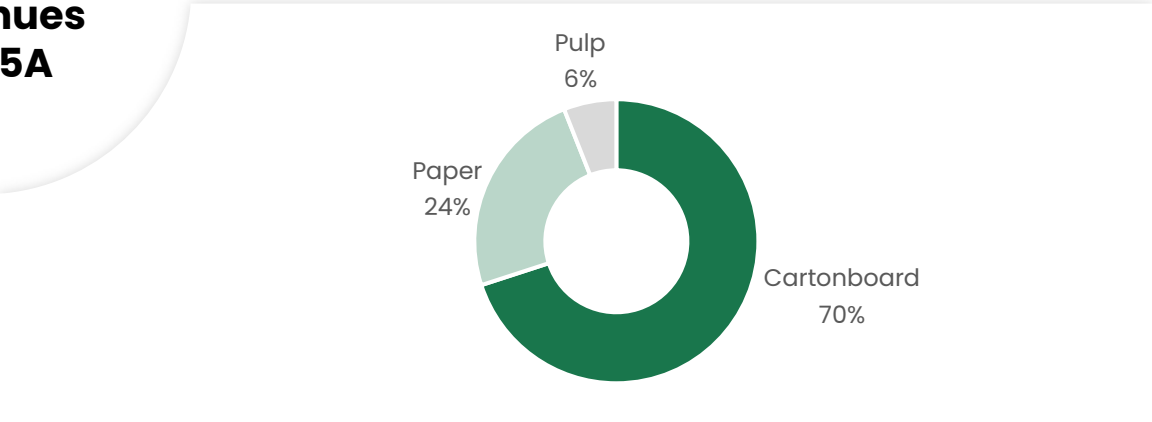
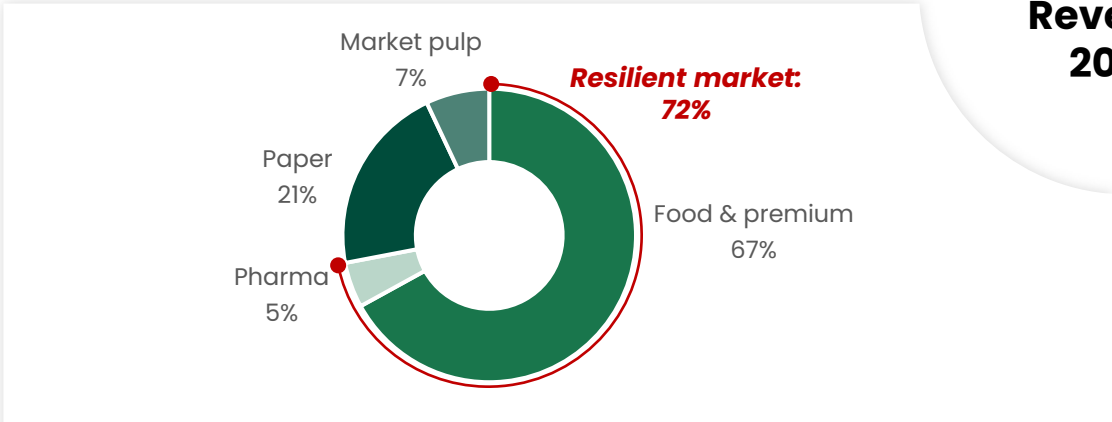
## STRONG REGIONAL DIVERSIFICATION



## LOW CUSTOMER CONCENTRATION



€1,930m  
Revenues  
2025A

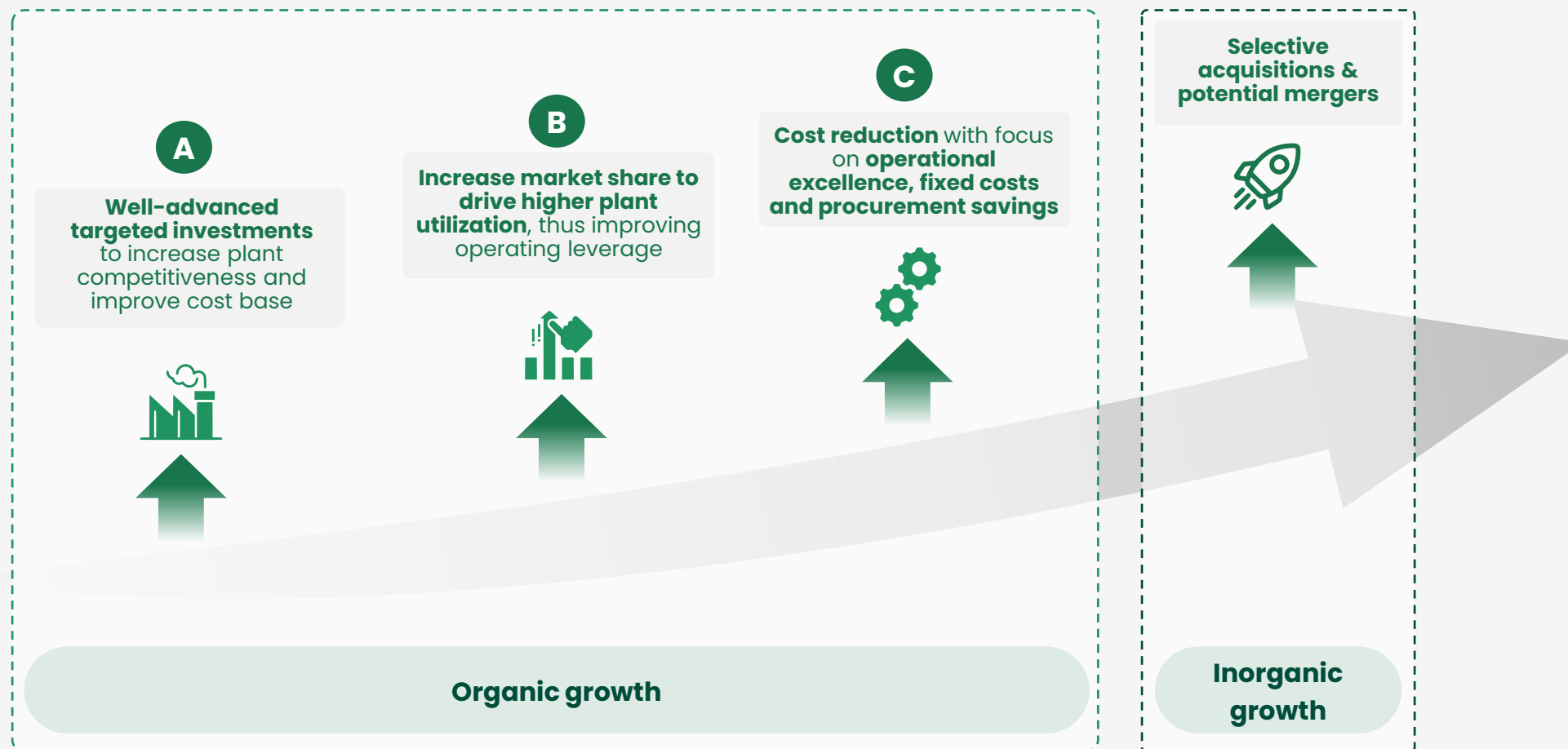


## DIVERSE MIX OF END MARKETS

## COMPREHENSIVE PRODUCT PORTFOLIO

Source: Company information  
Note: Revenue and production splits as of 2025A; <sup>1</sup> Excl. Packaging division

# Board and Paper Strategy



# 4 Half-year Results 2026



# HY 1 / 2026 MM Group Highlights



- **Adj. EBITDA almost matches prior-year level** (like-for-like, excl. TANN) with **clear sequential improvement over HY2/2025**
  - **€105mn Fit-For-Future programme contribution in HY1/2026** mitigated mainly for lower prices in Board & Paper
  - Adj. EBITDA **Pharma & Healthcare Packaging + 14 %**
  - Adj. EBITDA **Food & Premium Packaging** (like-for-like, excl. TANN) **+ 1 %**
  - Adj. EBITDA **Board & Paper – 19 %**
- **Fit-For-Future programme exceeds expectations**
  - Expected **total P&L contribution by 2027 raised to above €330mn** from > €250mn before (compared with 2024 excl. TANN)
- **Major capex projects** in cost and energy efficiency and transformation **on track**
- **Attractive synergy potential** through **planned acquisition of Arnsberg board mill**

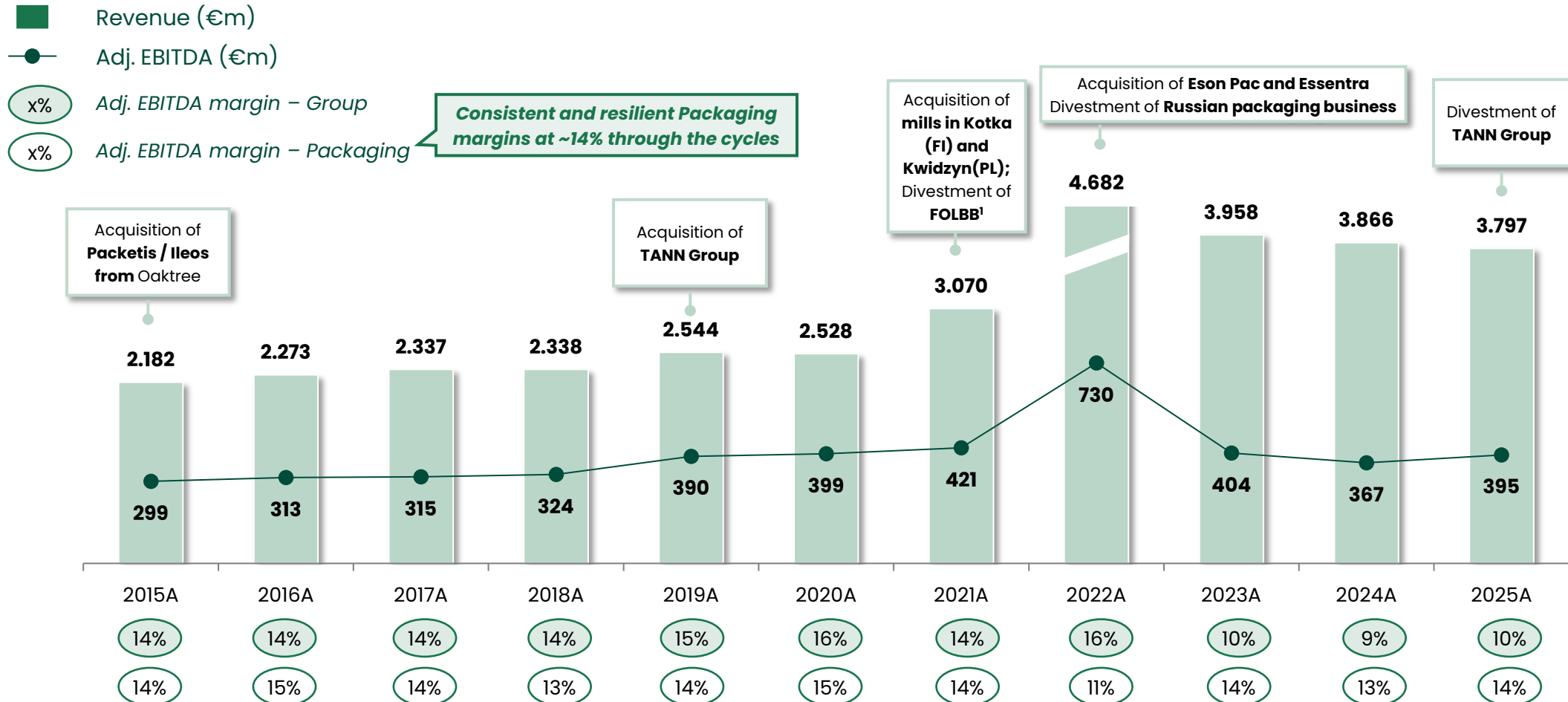
# 5 Historical Financials



# Strong track record of long-term topline improvement via organic growth as well as via M&A

MM

Net revenues and Adj. EBITDA evolution 2015A – 2025A (€m)



Source: MM Group, EY due diligence analysis

Note: 2023A, 2024A and 2025A excl. TANN; <sup>1</sup> Consists of 2 divested mills in Eerbeek and Baiersbronn

# MM Group 2025 Results (excl. TANN)



| (consolidated in mEUR, IFRS)                  | 2025           | 2024    | +/-      |
|-----------------------------------------------|----------------|---------|----------|
| <b>Sales</b>                                  | <b>3,796.6</b> | 3,866.0 | - 1.8 %  |
| <b>Adjusted EBITDA<sup>1)</sup></b>           | <b>395.4</b>   | 366.5   | + 7.9 %  |
| Adjusted EBITDA margin (%)                    | <b>10.4 %</b>  | 9.5 %   | + 93 bp  |
| <b>Adjusted operating profit<sup>1)</sup></b> | <b>172.5</b>   | 150.1   | + 15.0 % |
| <b>Adjusted operating margin (%)</b>          | <b>4.5 %</b>   | 3.9 %   | + 66 bp  |
| Adjusted return on capital employed (%)       | <b>5.3 %</b>   | 4.7 %   | + 53 bp  |
| Operating profit                              | <b>73.1</b>    | 150.1   | - 51.3 % |
| <b>Cash flow from operating activities</b>    | <b>238.9</b>   | 462.9   | - 48.4 % |
| <b>Free cash flow</b>                         | <b>22.5</b>    | 255.7   | - 91.2 % |
| Capital expenditures                          | <b>229.0</b>   | 214.0   | + 7.0 %  |
| Depreciation and amortisation                 | <b>219.7</b>   | 228.0   | - 3.6 %  |
| Impairments and write-ups                     | <b>76.3</b>    | 0.5     | n.m.     |

<sup>1)</sup> adjusted for material one-off effects. To enhance significance of the earnings figures in the divisions, management now defines "material" as impact of more than EUR 5 million on operating profit (previously more than EUR 10 million).

# MM Group 2025 Results



| (consolidated in mEUR, IFRS)                  | 2025           | 2024                | +/-      |
|-----------------------------------------------|----------------|---------------------|----------|
| <b>Sales</b>                                  | <b>3,885.3</b> | 4,079.6             | - 4.8 %  |
| <b>Adjusted EBITDA<sup>1)</sup></b>           | <b>418.2</b>   | 418.5               | - 0.1 %  |
| Adjusted EBITDA margin (%)                    | <b>10.8 %</b>  | 10.3 %              | + 51 bp  |
| <b>Adjusted operating profit<sup>1)</sup></b> | <b>195.4</b>   | 190.0               | + 2.8 %  |
| <b>Adjusted operating margin (%)</b>          | <b>5.0 %</b>   | 4.7 %               | + 37 bp  |
| Adjusted return on capital employed (%)       | <b>5.8 %</b>   | 5.6 % <sup>2)</sup> | + 19 bp  |
| Operating profit                              | <b>221.0</b>   | 190.0               | + 16.3 % |
| <b>Profit before tax</b>                      | <b>145.7</b>   | 114.3               | + 27.4 % |
| Income tax expense                            | <b>(68.7)</b>  | (3.8)               |          |
| <b>Profit for the period</b>                  | <b>77.0</b>    | 110.5               | - 30.3 % |
| Net profit margin (%)                         | <b>2.0 %</b>   | 2.7 %               |          |
| Earnings per share (in EUR)                   | <b>3.86</b>    | 5.41                | -28.7 %  |
| <b>Cash flow from operating activities</b>    | <b>231.1</b>   | 516.3               | - 55.2 % |
| <b>Free cash flow</b>                         | <b>11.1</b>    | 302.2               | - 96.3 % |
| Capital expenditures                          | <b>232.7</b>   | 220.9               |          |
| Depreciation and amortisation                 | <b>219.7</b>   | 228.0               |          |
| Impairments and write-ups                     | <b>76.3</b>    | 0.5                 |          |
| Employees <sup>3)</sup>                       | <b>13, 347</b> | 14,710              |          |

<sup>1)</sup> Adjusted for material one-off effects. To enhance significance of the earnings figures in the divisions, management now defines "material" as impact of more than EUR 5 million on operating profit (previously more than EUR 10 million).

<sup>2)</sup> incl. cash and financial liabilities of TANN Group

<sup>3)</sup> excl. temporary workers

# MM Consolidated Balance Sheet



| (consolidated in mEUR, IFRS)              | Dec. 31, 2025  | Dec. 31, 2024       |
|-------------------------------------------|----------------|---------------------|
| Non-current assets                        | 2,942.9        | 3,013.2             |
| Current assets                            | 1,534.9        | 1,849.9             |
| <b>Total assets</b>                       | <b>4,477.8</b> | 4,863.1             |
| Equity                                    | 2,103.6        | 2,128.7             |
| Liabilities                               | 2,374.2        | 2,734.4             |
| <b>Total equity and liabilities</b>       | <b>4,477.8</b> | 4,863.1             |
| <b>Total funds available to the Group</b> | <b>498.4</b>   | 552.4 <sup>1)</sup> |
| <b>Equity ratio (in %)</b>                | <b>47.0 %</b>  | 43.8 %              |
| <b>Net debt</b>                           | <b>913.7</b>   | 1,078.7             |
| <b>Net debt/adjusted EBITDA</b>           | <b>2.2</b>     | 2.6                 |
| <b>Net debt/equity (in %)</b>             | <b>43.0 %</b>  | 51.0 %              |
| <b>Capital employed</b>                   | <b>3,357.3</b> | 3,376.9             |

<sup>1)</sup> Balance sheet value of EUR 520.9 million after reclassification of the TANN Group's cash to "assets held for sale"

# MM Food & Premium Packaging 2025 Results (excl. TANN Group)



| (consolidated in mEUR, IFRS)                     | 2025           | 2024    | +/-      |
|--------------------------------------------------|----------------|---------|----------|
| <b>Sales<sup>1)</sup></b>                        | <b>1,449.7</b> | 1,488.7 | - 2.6 %  |
| <b>Adjusted EBITDA<sup>2)</sup></b>              | <b>205.4</b>   | 206.2   | - 0.4 %  |
| <b>Adjusted operating profit<sup>2)</sup></b>    | <b>134.5</b>   | 139.4   | - 3.5 %  |
| <b>Adjusted operating margin (%)</b>             | <b>9.3 %</b>   | 9.4 %   | - 9 bp   |
| Adjusted return on capital employed (%)          | <b>14.3 %</b>  | 14.8 %  | - 43 bp  |
| Operating profit                                 | <b>128.8</b>   | 139.4   | - 7.6 %  |
| <b>Cash flow from operating activities</b>       | <b>127.4</b>   | 267.8   | - 52.4 % |
| <b>Free cash flow</b>                            | <b>69.6</b>    | 218.4   | - 68.2 % |
| Capital expenditures                             | <b>64.4</b>    | 51.4    | +25.2 %  |
| Capital employed                                 | <b>937.4</b>   | 943.4   | - 0.6 %  |
| Produced volume (in millions of m <sup>2</sup> ) | <b>2,172</b>   | 2,240   | - 3.0 %  |

<sup>1)</sup> incl. interdivisional sales

<sup>2)</sup> Adjusted for material one-off effects. To enhance significance of the earnings figures in the divisions, management now defines "material" as impact of more than EUR 5 million on operating profit (previously more than EUR 10 million).

# MM Food & Premium Packaging 2025 Results



| (consolidated in mEUR, IFRS)                     | 2025           | 2024                 | +/-      |
|--------------------------------------------------|----------------|----------------------|----------|
| <b>Sales<sup>1)</sup></b>                        | <b>1,538.4</b> | 1,702.4              | - 9.6 %  |
| <b>Adjusted EBITDA<sup>2)</sup></b>              | <b>228.2</b>   | 258.3                | - 11.6 % |
| <b>Adjusted operating profit<sup>2)</sup></b>    | <b>157.3</b>   | 179.4                | - 12.3 % |
| <b>Adjusted operating margin (%)</b>             | <b>10.2 %</b>  | 10.5 %               | - 31 bp  |
| Adjusted return on capital employed (%)          | <b>15.4 %</b>  | 15.6 % <sup>3)</sup> | - 13 bp  |
| Operating profit                                 | <b>276.7</b>   | 179.4                | + 54.2 % |
| <b>Cash flow from operating activities</b>       | <b>119.7</b>   | 321.2                | - 62.7 % |
| <b>Free cash flow</b>                            | <b>58.2</b>    | 264.9                | - 78.0 % |
| Capital expenditures                             | <b>68.1</b>    | 58.3                 | +16.7 %  |
| Depreciation and amortisation                    | <b>67.4</b>    | 78.8                 | -14.4 %  |
| Impairment and write-ups                         | <b>4.3</b>     | 0.0                  |          |
| Capital employed                                 | <b>1,018.8</b> | 1,152.2              | - 11.6 % |
| Produced volume (in millions of m <sup>2</sup> ) | <b>2,541</b>   | 3,103                | - 18.1 % |
| <b>Employees<sup>4)</sup></b>                    | <b>5,742</b>   | 6,876                | -16.5 %  |

<sup>1)</sup> incl. interdivisional sales

<sup>2)</sup> Adjusted for material one-off effects. To enhance significance of the earnings figures in the divisions, management now defines "material" as impact of more than EUR 5 million on operating profit (previously more than EUR 10 million).

<sup>3)</sup> incl. cash and financial liabilities of TANN Group

<sup>4)</sup> excl. temporary workers

# MM Pharma & Healthcare Packaging 2025 Results



| (consolidated in mEUR, IFRS)                     | 2025         | 2024  | +/-      |
|--------------------------------------------------|--------------|-------|----------|
| <b>Sales<sup>1)</sup></b>                        | <b>618.3</b> | 615.7 | + 0.4 %  |
| <b>Adjusted EBITDA<sup>2)</sup></b>              | <b>77.7</b>  | 69.9  | + 11.2 % |
| <b>Adjusted operating profit<sup>2)</sup></b>    | <b>37.2</b>  | 29.8  | + 24.9 % |
| <b>Adjusted operating margin (%)</b>             | <b>6.0 %</b> | 4.8 % | + 118 bp |
| Adjusted return on capital employed (%)          | <b>8.3 %</b> | 7.0 % | + 124 bp |
| Operating profit                                 | <b>17.4</b>  | 29.8  | - 41.6 % |
| <b>Cash flow from operating activities</b>       | <b>53.9</b>  | 71.9  | - 25.1 % |
| <b>Free cash flow</b>                            | <b>14.1</b>  | 19.7  | - 28.3 % |
| Capital expenditures                             | <b>44.2</b>  | 55.8  | -20.8 %  |
| Depreciation and amortisation                    | <b>40.5</b>  | 40.1  | +1.2 %   |
| Impairments and write-ups                        | <b>1.6</b>   | 0.0   | n.m.     |
| Capital employed                                 | <b>449.9</b> | 423.4 | + 6.3 %  |
| Produced volume (in millions of m <sup>2</sup> ) | <b>897</b>   | 918   | - 2.2 %  |
| Employees <sup>3)</sup>                          | <b>3,473</b> | 3,549 | -2.1 %   |

<sup>1)</sup> incl. interdivisional sales

<sup>2)</sup> adjusted for material one-off effects. To enhance significance of the earnings figures in the divisions, management now defines "material" as impact of more than EUR 5 million on operating profit (previously more than EUR 10 million).

<sup>3)</sup> excl. temporary workers

# MM Board & Paper 2025 Results



| (consolidated in mEUR, IFRS)                  | 2025           | 2024    | +/-      |
|-----------------------------------------------|----------------|---------|----------|
| <b>Sales<sup>1)</sup></b>                     | <b>1,930.2</b> | 1,954.3 | - 1.2 %  |
| <b>Adjusted EBITDA<sup>2)</sup></b>           | <b>115.0</b>   | 90.3    | + 27.2 % |
| <b>Adjusted operating profit<sup>2)</sup></b> | <b>3.4</b>     | (19.2)  | n.m.     |
| <b>Adjusted operating margin (%)</b>          | <b>0.2 %</b>   | -1.0 %  | + 116 bp |
| Adjusted return on capital employed (%)       | <b>0.2 %</b>   | -1.1 %  | + 124 bp |
| Operating profit                              | <b>(70.5)</b>  | (19.2)  | n.m.     |
| <b>Cash flow from operating activities</b>    | <b>57.5</b>    | 123.2   | - 53.4 % |
| <b>Free cash flow</b>                         | <b>(61.2)</b>  | 17.6    | n.m.     |
| Capital expenditures                          | <b>123.1</b>   | 106.8   | + 15.2 % |
| Depreciation and amortisation                 | <b>111.8</b>   | 109.1   | +2.4 %   |
| Impairments and write-ups                     | <b>70.4</b>    | 0.5     | n.m.     |
| Capital employed                              | <b>1,888.7</b> | 1,801.3 | + 4.9 %  |
| Tonnage produced (in thous. of tonnes)        | <b>3,138</b>   | 3,145   | - 0.2 %  |
| <i>Cartonboard<sup>3)</sup></i>               | <b>1,758</b>   | 1,763   | - 0.3 %  |
| <i>Paper</i>                                  | <b>505</b>     | 497     | + 1.6 %  |
| <i>Pulp<sup>4)</sup></i>                      | <b>875</b>     | 885     | - 1.1 %  |
| <i>Market pulp</i>                            | <b>126</b>     | 119     | + 6.3 %  |
| <i>Internal pulp</i>                          | <b>749</b>     | 766     | - 2.2 %  |
| Employees <sup>5)</sup>                       | <b>4,132</b>   | 4,285   | -3.6 %   |

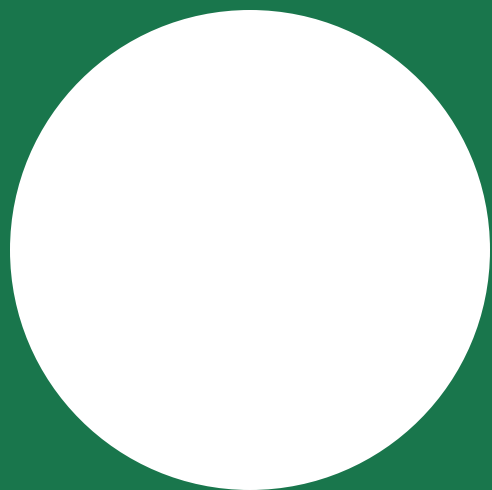
<sup>1)</sup> incl. interdivisional sales

<sup>2)</sup> Adjusted for material one-off effects. To enhance significance of the earnings figures in the divisions, management now defines "material" as impact of more than EUR 5 million on operating profit (previously more than EUR 10 million).

<sup>3)</sup> incl. Coated liner

<sup>4)</sup> Chemical pulp and CTMP

<sup>5)</sup> excl. temporary workers



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