

MM Group - June (incl. Q1 Results)

MM Group







MM Group

Investment Story



Market leader in resilient fiber-based consumer packaging

Drive efficiency and innovation to increase market share in sustainable folding cartons and papers

Diversified market and product **portfolio**

Combine organic growth and acquisitions

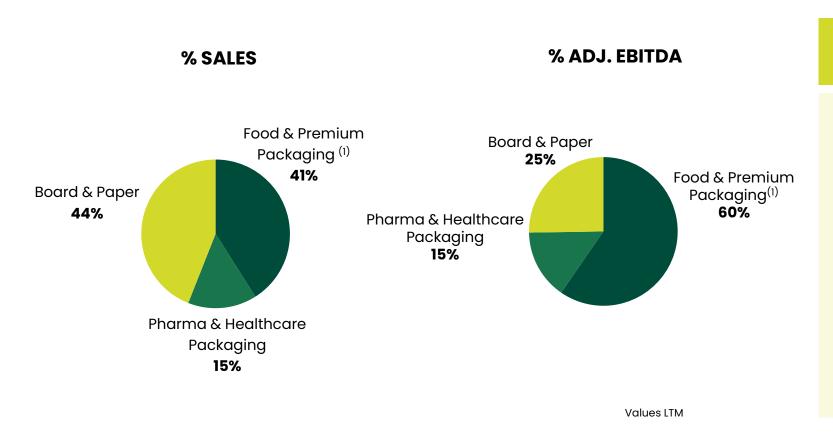
Adhere to a solid financial policy

Long-term orientated core shareholder and management

MM Group in facts and figures



We are a leading global producer of folding cartons and cartonboard with an attractive offer in kraft and uncoated fine papers, operating in three divisions



EUR 4.1 BILLION

SALES

443 adj EBITDA (in millions of EUR)

3.1 million tonnes cartonboard, paper and pulp produced

13,808 employees worldwide (as of June 2, 2025)

CDP Leadership
Ratings for Climate. Forests
and Water Security

6.2 ROCE (in %)

4.0 billion volume of packaging produced in m²

63 locations (as of June 2, 2025)

58 % of shares core shareholder families (syndicate)

Operating as independent divisions



MM Board & Paper sells 85 % of cartonboard to external customers



MM Board & Paper

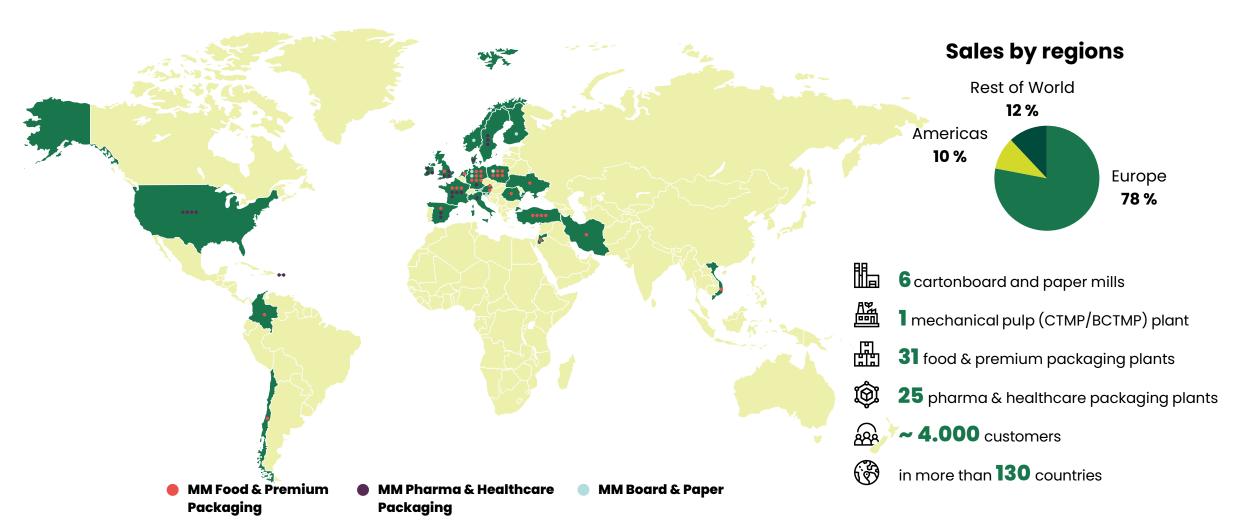
produces 1.8 million tonnes of cartonboard

MM Food & Premium Packaging and MM Pharma & Healhcare Packaging

buy 0.7 million tonnes of cartonboard, thereof more than one third internally (1)

International footprint close to our customers





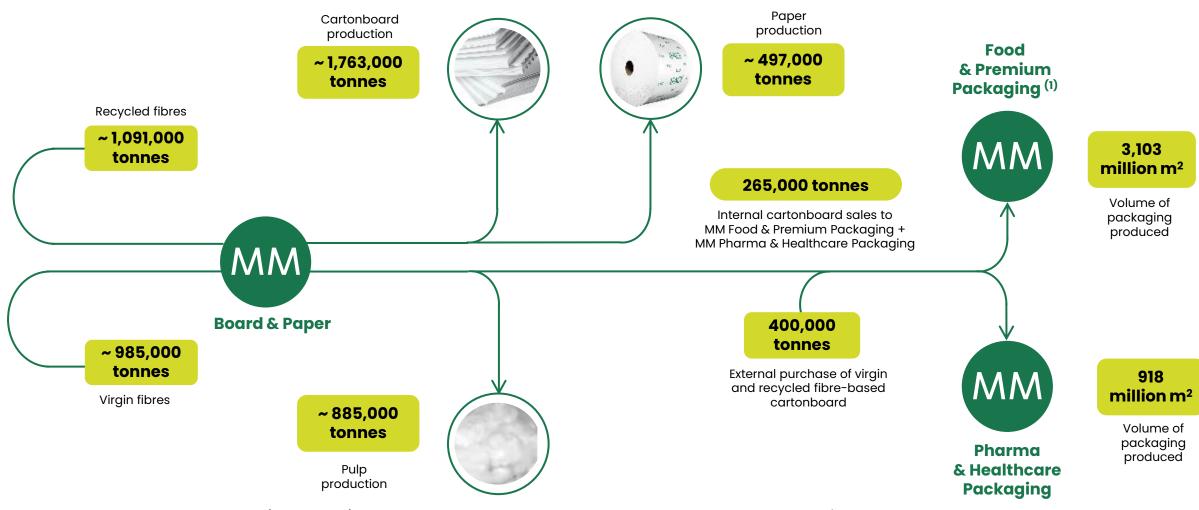




2 Business Structure

Business Structure





Long-term partnerships

with industry leading companies



























































3 Fit for the Future

MM - Fit for the Future



Most important goals and challenges 2025 and beyond



Leading in Consumer Packaging

- iii Focus on cash generation enhancing earnings
- Targeted price increases, securing and expanding volumes (quality, service, sustainability)
- Continuation of **profit & cash protection program**; previous measures particularly evident in 2025 further cost reduction and productivity enhancement measures throughout the Group
- Investment in increasing the share of sustainable, renewable energy
- Focus on market leadership in core competences (folding cartons and cartonboard)
- Cost, technology & innovation leader driven by a strong asset and employee base
- Continuous structural optimisation
- Special **growth focus** on **Pharma & Healthcare** division (organic / medium-term acquisitive)
- Strengthening **MM as an attractive employer** junior staff, talent management and succession planning
- We expect headwinds also in 2025





4 Development Q1/2025

Q1/2025 MM Group Highlights



- Significant earnings increase compared with previous year's 1st quarter
- Demand remains soft
- MM focuses on cost, technology and innovation leadership

MM Group Q1/2025 Results



(consolidated in mEUR, IFRS)	Q1/2025	Q1/2024	+/-
Sales	1,042.6	1,025.0	+ 1.7 %
Adjusted EBITDA Adjusted EBITDA margin(%)	119.3 11.4 %	94.5 9.2 %	+ 26.2 % + 222 bp
Adjusted operating profit Adjusted operating margin (%) Operating profit	61.0 5.8 % 55.5	39.6 3.9 % 39.6	+ 53.7 % + 198 bp + 39.9 %
Return on capital employed ¹⁾ (%)	6.2 %	5.4 %	+ 79 bp
Profit before tax Income tax expense	31.8 (10.7)	18.0 (7.1)	+ 76.4 %
Profit for the year Net profit margin (%)	21.1 2.0 %	10.9 1.1 %	+ 94.1 %
Earnings per share (in EUR)	1.04	0.52	+ 99.8 %
Cash flow from operating activities Free cash flow	(128.2) (183.5)	52.5 (38.5)	- 344.1 % n.m.
Employees	14,526	14,710	
Capital expenditures	55.7	92.8	- 40.0 %
Depreciation and amortisation ²⁾	58.3	54.9	+ 6.3 %

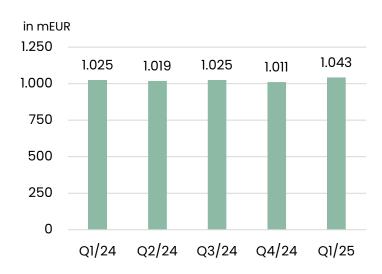
¹⁾ The calculation is based on the last twelve months; incl. cash and financial liabilities of TANN Group

²⁾ incl impairment on property, plant and equipment and intangible assets

MM Group Quarterly Overview

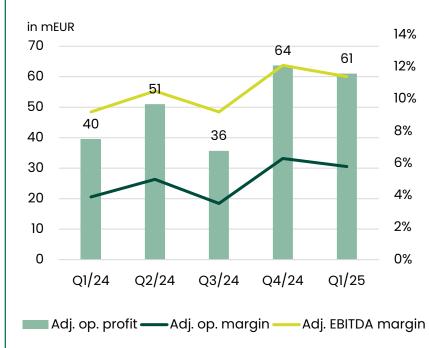




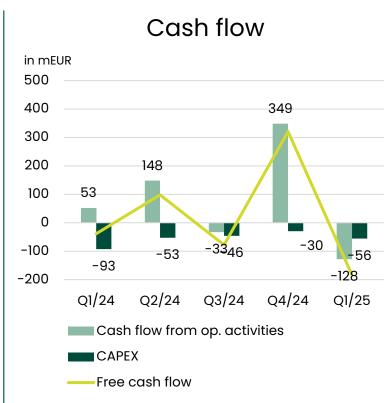


Q1 sales increased slightly

Adj. operating profit



 Q1 Adj. operating profit above previous year due to MM Board & Paper and MM Food & Premium Packaging



 Q1 Cash flow from operating activities and free cash flow down due to working capital

MM Consolidated Balance Sheet



(consolidated in mEUR, IFRS)	March 31, 2025	Dec. 31, 2024
Non-current assets	3,037.2	3,013.2
Current assets Total assets	1,705.5 4,742.7	1,849.9 4,863.1
Equity Liabilities Total equity and liabilities	2,135.2 2,607.5 4,742.7	2,128.7 2,734.4 4,863.1
Total funds available to the Group	284.0 ¹⁾	552.4 ¹⁾
Equity ratio (in %)	45.0 %	43.8 %
Net debt ²⁾ /Adjusted EBITDA ³⁾ Net debt ²⁾ /Equity (in %)	1,359.8 3.1 64.0 %	1,078.7 2.6 51.0 %
Capital employed ⁴⁾	3,407.8	3,376.9

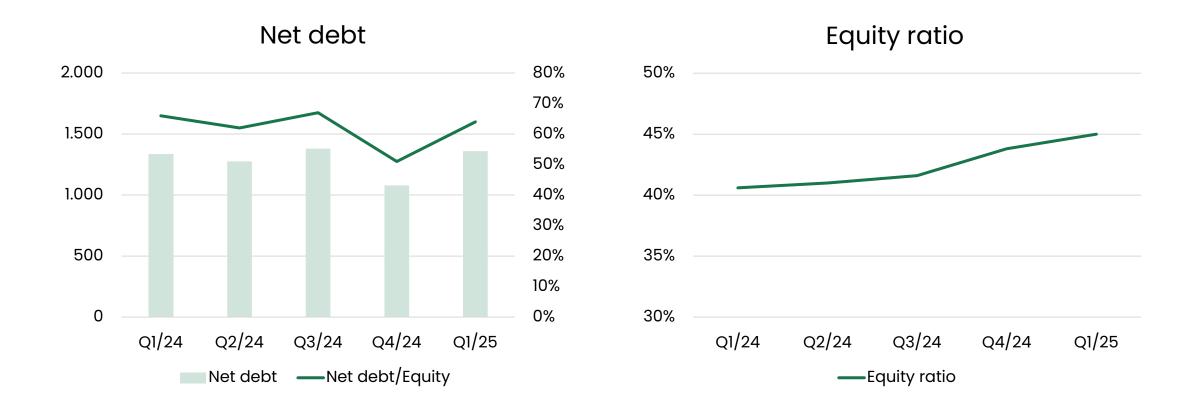
¹⁾ Balance sheet value of EUR 265.1 million (December 31, 2024: EUR 520.9 million) after reclassification of the TANN Group's cash to "assets held for sale"

²⁾ incl. cash and financial liabilities of TANN Group

³⁾ The calculation is based on the adjusted EBITDA of the last twelve months.
4) The calculation is based on the last twelve months; incl. cash and financial liabilities of TANN Group

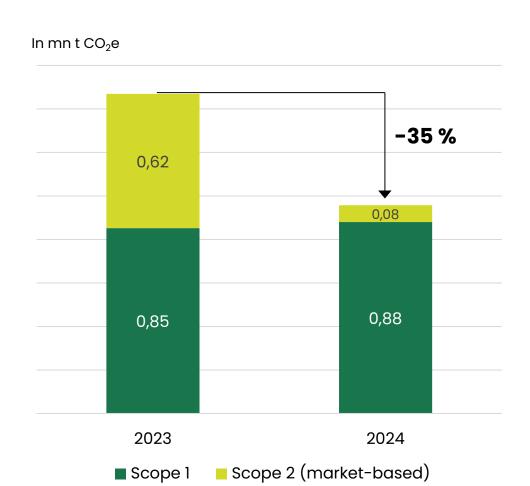
Solid Group balance sheet





MM Group Corporate Carbon Footprint





- Scope 1 and 2 emissions reduced by 35 % from 1.47 mn t $\rm CO_2e$ in 2023 to 0.96 mn t $\rm CO_2e$ in 2024
- 54 % reduction vs. SBTi base year 2019
- Key measures include:
 - Switch to renewable/low carbon electricity
 - Energy efficiency and modernization
 - Replacement of fossil fuels by renewable energy sources (e.g. biogas)

Values 2024

MM Group environmental targets





Climate Change

- Reduce absolute scope 1 and 2 greenhouse gas (GHG) emissions by 50.4 % by 2031* and 100% by 2050 vs. 2019
- Reduce scope 3 GHG emissions by 58.1 % per € value added by 2031* and 90 % by 2050 vs. 2019
- Increase annual sourcing of renewable and/or low carbon electricity to 100 % by 2031
- Committed to Net Zero by 2050
- Engage with 80 % of key suppliers with the aim of reducing Scope 3 emissions by 2026



Water**

- Improve water efficiency by 35 % by 2030 vs.
 2019
- Acquire third-party certification for water management at all Board & Paper mills by 2030



Resource use

- Purchase all wood from certified or controlled responsible sources**
- Purchase all wood-based materials from verified responsible suppliers by 2030
- Reduce waste to landfill to <10kt by 2030 and zero waste to landfill by 2050

^{*}Targets approved by the "Science Based Target initiative"

**Targets apply exclusively to the division MM Board & Paper



Leading in Consumer Packaging

MM Food & Premium Packaging¹⁾





Leading global producer of folding cartons



We continuously work towards enhancing and innovating our range of fibre-based products, aiming to surpass our customers' expectations by providing sustainable packaging solutions for their products.

42% of Group sales

#1

Producer of folding cartons in Europe

3.1 billion

of packaging produced in m²

31 production sites worldwide

6,105

employees worldwide

as of June 2, 2025

MM Food & Premium Packaging Q1/2025 Results



(consolidated in mEUR, IFRS)	Q1/2025	Q1/2024	+/-
Sales ¹⁾	421.5	428.9	- 1.7 %
Adjusted EBITDA	65.9	60.1	+ 9.3 %
Adjusted operating profit Adjusted operating margin (%) Operating profit	46.3 11.0 % 46.3	40.8 9.5 % 40.8	+ 13.0 % + 144 bp + 13.0 %
Capital employed ²⁾ Return on capital employed ²⁾ (%)	1,147.5 16.1 %	1,243.0 17.1 %	- 7.7 % - 98 bp
Cash flow from operating activities Free cash flow	(31.2) (48.4)	47.3 25.8	n.m. n.m.
Produced volume (in millions of m ²)	775	787	- 1.4 %
Employees	6,823	6,876 ³⁾	
Capital expenditures	17.4	23.1	
Depreciation and amortisation	19.5	19.3	

¹⁾ incl. interdivisional sale

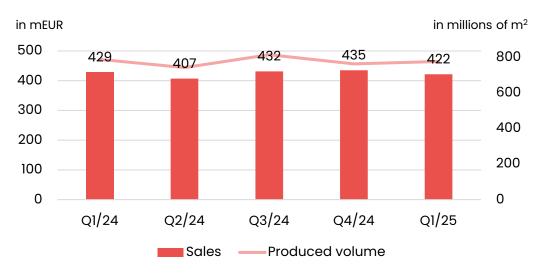
²⁾ The calculation is based on the last twelve months; incl. cash and financial liabilities of TANN Group

³⁾ as of December 31, 2024

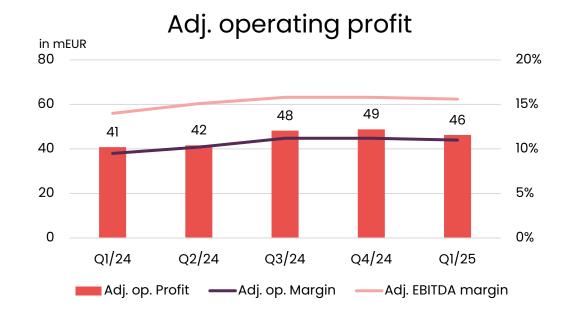
MM Food & Premium Packaging Quarterly Overview



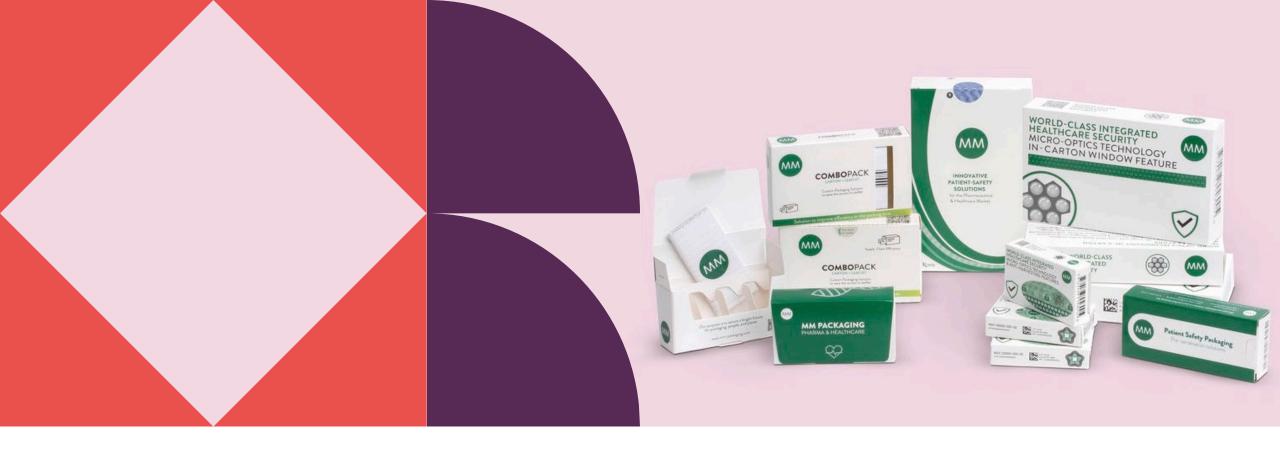




• Solid performance despite strong competition



- Good adj. operating margin of roughly 11 % in Q1
- A large number of projects implemented to optimise cost efficiency and increase productivity



Leading in Consumer Packaging

MM Pharma & Healthcare Packaging





Leading producer of secondary pharma packaging



MM Pharma & Healthcare Packaging is a market leader in Europe and US with strong position in GLP-1 analoga Our offering from a global production network includes folding cartons, leaflets and labels.

15% of Group sales

#1

producer of secondary pharma packaging in Europe and the US

0.9 billion

of packaging produced in m²

25
production sites
worldwide

3,530

employees worldwide

as of Mar. 31, 2025

MM Pharma & Healthcare Packaging Q1/2025 Results



(consolidated in mEUR, IFRS)	Q1/2025	Q1/2024	+/-
Sales ¹⁾	163.4	164.8	- 0.9 %
Adjusted EBITDA	19.6	21.0	- 6.7 %
Adjusted operating profit Adjusted operating margin (%) Operating profit	8.8 5.4 % 3.3	12.1 7.3 % 12.1	- 27.1 % - 193 bp - 72.7 %
Capital employed ²⁾ Return on capital employed ²⁾ (%)	435.1 6.1 %	408.9 9.5 %	+ 6.4 % - 339 bp
Cash flow from operating activities Free cash flow	(7.8) (20.1)	19.8 (5.0)	n.m. + 301.0 %
Produced volume (in millions of m ²)	234	245	- 4.8 %
Employees	3,530	3.549 ³⁾	
Capital expenditures	12.4	24.9	
Depreciation and amortisation	10.8	9.0	

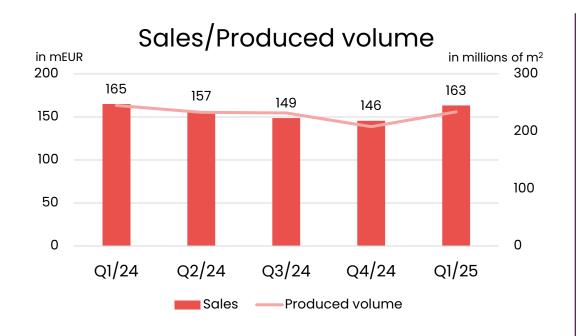
¹⁾ incl. interdivisional sales

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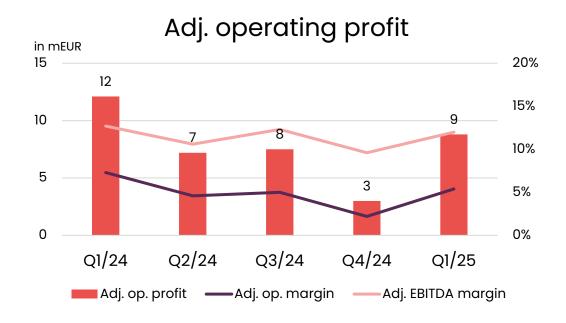
³⁾ as of December 31, 2025

MM Pharma & Healthcare Packaging Quarterly Overview





Demand at previous year's level



 Demand-related decline counteracted by strong price discipline and productivity gains



Leading in Consumer Packaging

MM Board & Paper





Europe's largest cartonboard producer



We produce virgin fibre cartonboard, recycled cartonboard, packaging papers, saturating kraft, liner, barrier cartonboard, uncoated fine paper and pulp.

6

cartonboard mills in 5 countries

mechanical pulp mill

10

board & paper machines

3.1 million

tonnes cartonboard, paper and pulp produced **≈110**

export countries

4,174

employees

as of Mar. 31, 2025

MM Board & Paper Q1/2025 Results



(consolidated in mEUR, IFRS)	Q1/2025	Q1/2024	+/-
Sales ¹⁾	510.0	483.5	+ 5.5 %
Adjusted EBITDA	33.8	13.4	+ 153.2 %
Adjusted operating profit Adjusted operating margin (%) Operating profit	5.9 1.1 % 5.9	(13.3) -2.7 % (13.3)	n.m. + 389 bp n.m.
Capital employed ²⁾ Return on capital employed ²⁾ (%)	1,825.2 0.0 %	1,863.1 -3.3 %	- 2.0 % + 326 bp
Cash Flow aus der Geschäftstätigkeit Free cash flow	(89.2) (115.0)	(14.6) (59.3)	+ 510.3 % + 94.2 %
Tonnage produced (in thous of tonnes) Cartonboard ³⁾	813 <i>457</i>	795 <i>450</i>	+ 2.2 % + 1.6 %
Paper	130	126	+ 3.4 %
Pulp ⁴⁾	226	219	+ 2.8 %
Market pulp Internal pulp	40 186	32 187	+ 22.3 % - 0.6 %
Employees	4,174	4.285 ⁵⁾	
Capital expenditures	25.9	44.8	
Depreciation and amortisation	28.0	26.6	

¹⁾ incl. interdivisional sales

²⁾ The calculation is based on the last twelve months.

³⁾ incl. Coated liner

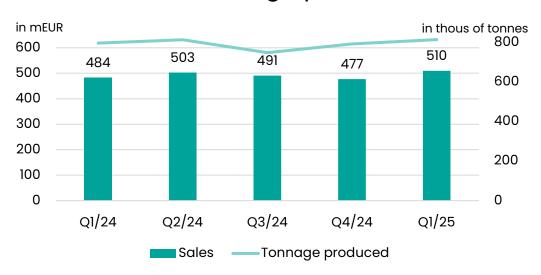
⁴⁾ Chemical pulp and CTMP

⁵⁾ as of December 31, 2025

MM Board & Paper Quarterly Overview

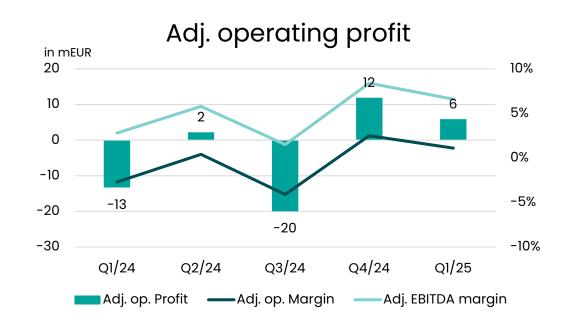


Sales/Tonnage produced





Average sales prices rose slightly



 Sustainable cost savings at all locations are being implemented





5 Outlook

Outlook



- Market conditions to remain difficult due to weak demand situation and high uncertainty
- Top priority is to consistently strengthen the MM Group's competitiveness by pursuing cost, technology and innovation leadership
- Comprehensive efficiency improvement programs and optimisation measures
 are well on track and provide MM with stability and support even in a challenging environment
- Sale of TANN Group still expected to be completed in the 1st half of 2025





6 Appendix

MM Group Quarterly Overview



(consolidated in mEUR, IFRS)	Q1/2024	Q2/2024	Q3/2024	Q4/2024	Q1/2025
Sales	1,025.0	1,018.9	1,024.9	1,010.8	1,042.6
Adjusted EBITDA	94.5	107.2	94.0	122.8	119.3
Adjusted EBITDA margin (%)	9.2 %	10.5 %	9.2 %	12.2 %	11.4 %
Adjusted operating profit Adjusted operating margin (%)	39.6 3.9 %	51.0 5.0 %	35.7 3.5 %	63.7 6.3 %	61.0 5.8 %
Operating profit	39.6	51.0	35.7	63.7	55.5
Capital Employed ¹⁾ Return on capital employed ¹⁾ (%)	3,515.0 5.4 %	3,455.2 5.6 %	3,410.6 4.8 %	3,376.9 5.6 %	3,407.8 6.2 %
Profit before tax Income tax expense	18.0 (7.1)	33.2 (6.7)	19.7 (4.8)	43.4 14.8	31.8 (10.7)
Profit for the period Net profit margin (%)	10.9 1.1 %	26.5 2.6 %	14.9 1.5 %	58.2 5.8 %	21.1 2.0 %
Earnings per share (in EUR)	0.52	1.30	0.72	2.87	1.04
Cash flow from operating activities Free cash flow	52.5 (38.5)	148.1 97.9	(33.0) (78.2)	348.7 321.0	(128.2) (183.5)
Capital expenditures	92.8	52.7	45.8	29.6	55.7

¹⁾ The calculation is based on the last twelve months; incl. cash and financial liabilities of TANN Group

MM Food & Premium Packaging Quarterly Overview



(consolidated in mEUR, IFRS)	Q1/2024	Q2/2024	Q3/2024	Q4/2024	Q1/2025
Sales ¹⁾	428.9	407.0	431.6	434.9	421.5
Adjusted EBITDA	60.1	61.3	68.2	68.7	65.9
Adjusted operating profit Adjusted operating margin (%) Operating profit	40.8 9.5 % 40.8	41.6 10.2 % 41.6	48.2 11.2 % 48.2	48.8 11.2 % 48.8	46.3 11.0 % 46.3
Capital employed ²⁾ Return on capital employed ²⁾ (%)	1,243.0 17.1 %	1,210.1 16.9 %	1,180.5 15.7 %	1,152.2 15.6 %	1,147.5 16.1 %
Cash flow from operating activities Free cash flow	47.3 25.8	71.9 58.9	28.6 16.2	173.4 164.0	(31.2) (48.4)
Capital expenditures	23.1	13.8	10.6	10.8	17.4
Produced volume (in millions of m ²)	787	741	813	762	775

¹⁾ incl interdivisional sales

²⁾The calculation is based on the last twelve months; incl. cash and financial liabilities of TANN Group

MM Pharma & Healthcare Packaging Quarterly Overview



(consolidated in mEUR, IFRS)	Q1/2024	Q2/2024	Q3/2024	Q4/2024	Q1/2025
Sales ¹⁾	164.8	156.8	148.6	145.5	163.4
Adjusted EBITDA	21.0	16.6	18.3	14.0	19.6
Adjusted operating profit Adjusted operating margin (%) Operating profit	12.1 7.3 % 12.1	7.2 4.6 % 7.2	7.5 5.0 % 7.5	3.0 2.2% 3.0	8.8 5.4 % 3.3
Capital employed ²⁾ Return on capital employed ²⁾ (%)	408.9 9.5 %	409.3 9.2 %	414.3 8.5 %	423.4 7.0 %	435.1 6.1 %
Cash flow from operating activities Free cash flow	19.8 (5.0)	15.0 6.2	(2.0) (13.4)	39.1 31.9	(7.8) (20.1)
Capital expenditures	24.9	10.0	12.1	8.8	12.4
Produced volume (in millions of m ²)	245	233	232	208	234

¹⁾ incl interdivisional sales

²⁾ The calculation is based on the last twelve months.

MM Board & Paper Quarterly Overview



(consolidated in mEUR, IFRS)	Q1/2024	Q2/2024	Q3/2024	Q4/2024	Q1/2025
Sales ¹⁾	483.5	502.7	491.1	477.0	510.0
Adjusted EBITDA	13.4	29.3	7.5	40.1	33.8
Adjusted operating profit Adjusted operating margin (%) Operating profit	(13.3) -2.7 % (13.3)	2.2 0.4 % 2.2	(20.0) -4.1 % (20.0)	11.9 2.5 % 11.9	5.9 1.1 % 5.9
Capital employed ²⁾ Return on capital employed ²⁾ (%)	1,863.1 -3.3 %	1,835.8 -2.7 %	1,815.8 -3.0 %	1,801.3 -1.1 %	1,825.2 0.0 %
Cash flow from operating activities Free cash flow	(14.6) (59.3)	61.2 32.8	(59.6) (81.0)	136.2 125.1	(89.2) (115.0)
Capital expenditures	44.8	28.9	23.1	10.0	25.9
Tonnage produced (in thous of tonnes)	795	812	747	791	813
Cartonboard ³⁾	450	465	431	417	457
Paper	126	119	118	134	130
Pulp ⁴⁾	219	228	198	240	226
Market pulp	32	33	19	35	40
Internal pulp	187	195	179	205	186

¹⁾ incl. interdivisional sales

²⁾ The calculation is based on the last twelve months.

³⁾ incl. Coated liner

⁴⁾ Chemical pupl and CTMP



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